

Welcome!



THANK YOU!

Propane Autogas Answers Virtual Event Sponsor



AGENDA

- Propane Autogas Overview
- Refueling Infrastructure
- Off-Road Market Overview
- Infrastructure Deployment
- Fleet Experiences
- South Shore & Wisconsin Clean Cities Updates
- Q&A Session



Autogas Answers

South Shore & Wisconsin Clean Cities

Stephen Whaley
Director of Autogas Business Development

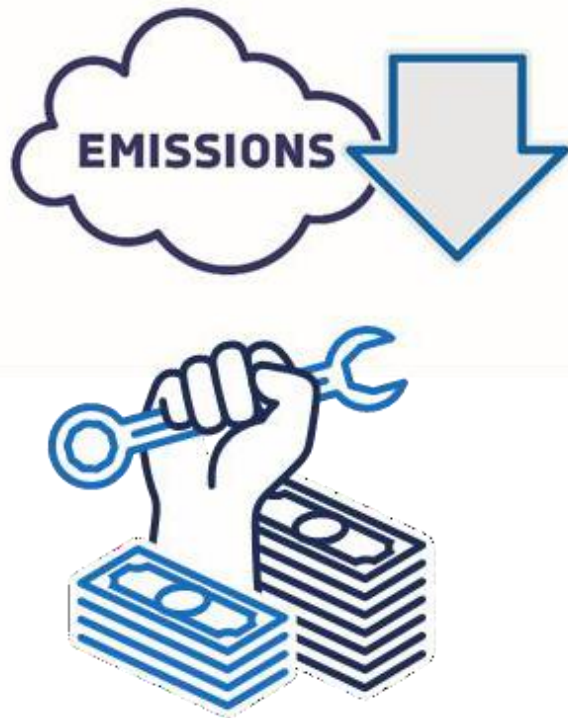
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Successful Alternative Energy Adoption

What Makes an Alternative Energy Adoption Successful?



- Reduced emissions without increasing cost or losing efficiency.
- TCO reduction or ROI realized before the end of the lifecycle.
- Similar (or better) performance than the original fuel without compromising range.
- High-volume supply of energy domestically sourced.

How Does Autogas Fit Into the Conversation?



- Most cost-effective energy source to reduce NOx emissions.
- Lowest total cost-of-ownership of any fuel.
- Comparable or improved performance without compromising range.
- U.S. production = 28 billion gallons in 2019.
 - 9 billion used domestically.
 - 19 billion gallons exported.

WHAT IS PROPANE?

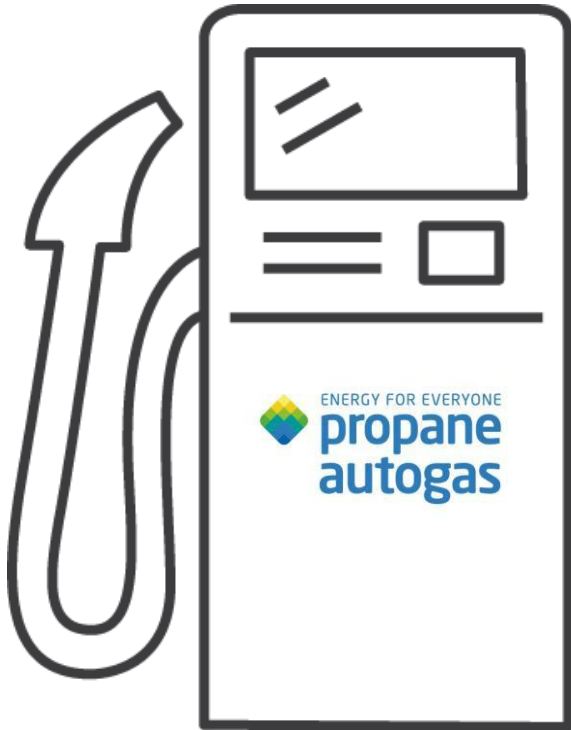
- Affordable, Clean, American-Made Fuel
 - C₃H₈
 - Byproduct of natural gas processing.
 - 100% Domestic
 - Commonly used for space and water heating, cooking, and as engine fuel.
- Using Propane
 - 48 million Households
 - 900,000 Farms
 - 600,000 Forklifts
 - 25,000 Commercial Mowers



Propane comes from organic as well as renewable sources.

It's nontoxic, meaning it does not contaminate air, soil, or water resources.

Why Fleets Choose Propane Autogas

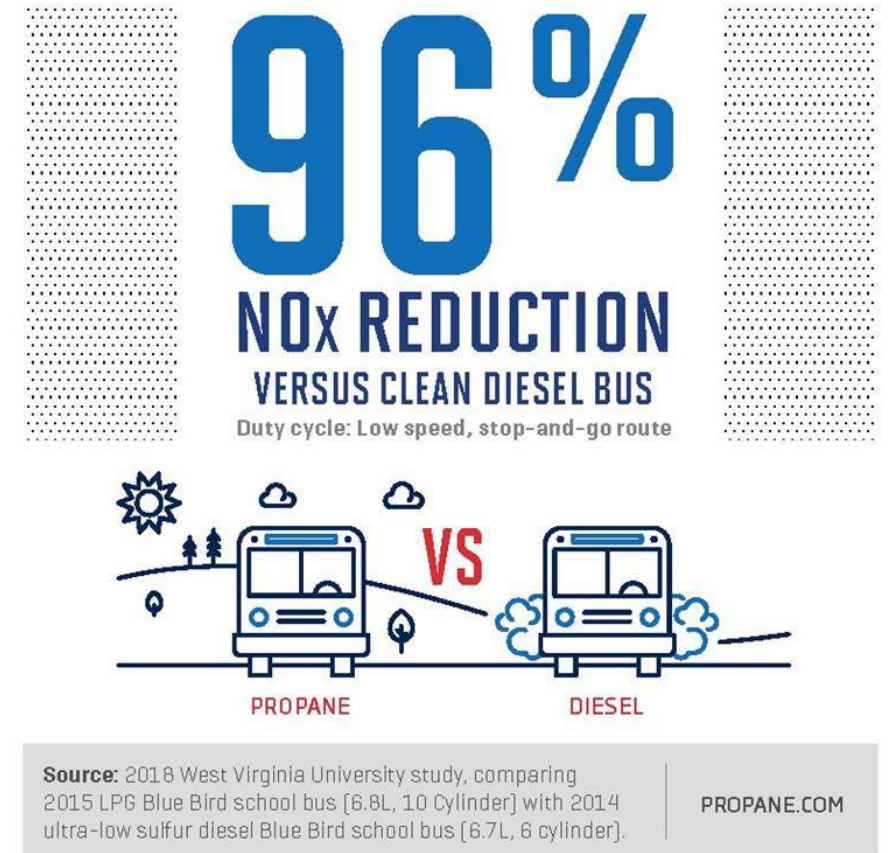


- Total Cost-of-Ownership
- Lower Emissions
- Reduce Noise
- Less Maintenance/Increased Uptime
- Improve Corporate Image
- Employee Morale/Driver Retention



Path to Zero Emissions

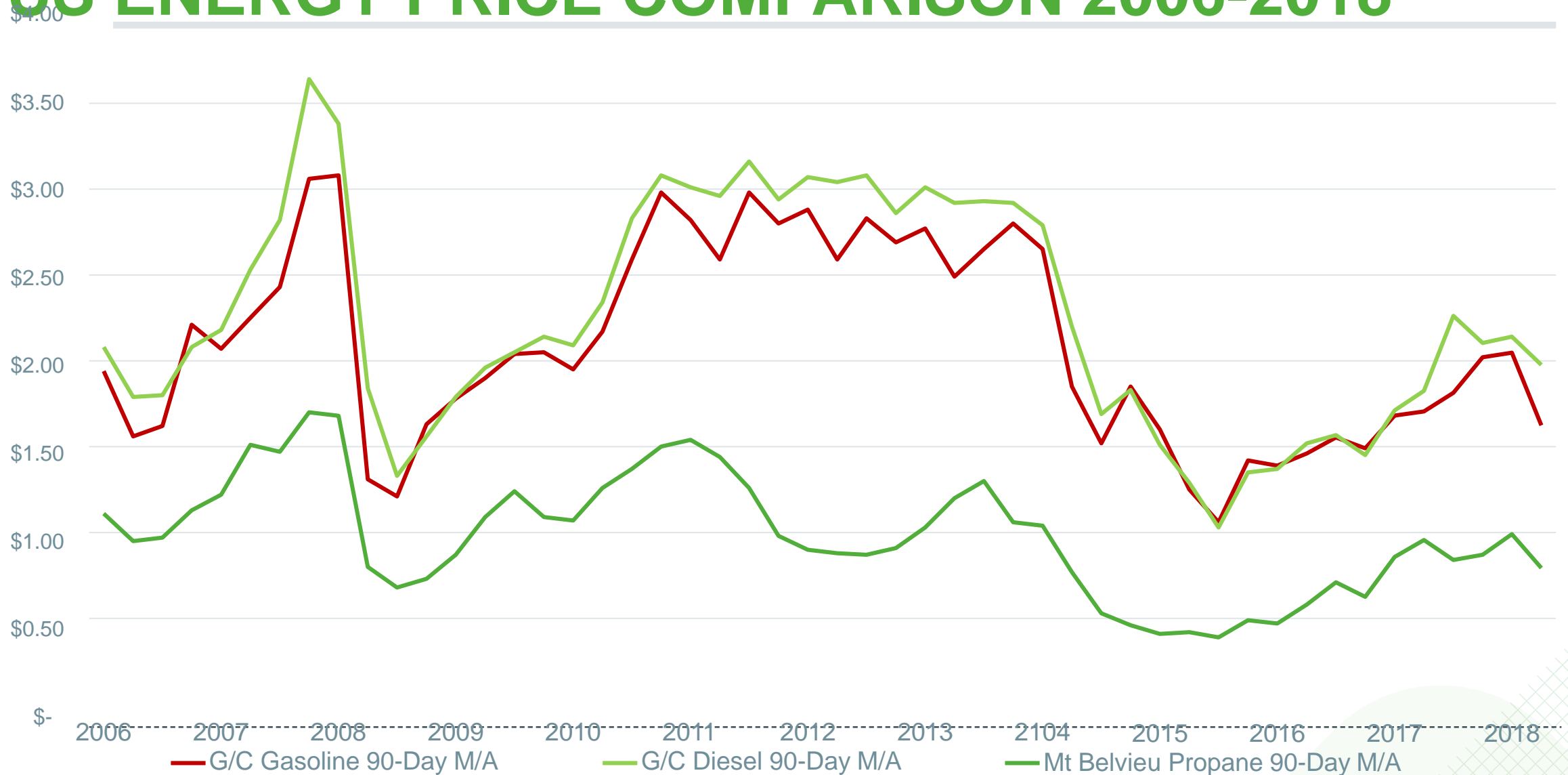
- Particulate Matter
 - Virtually zero
- NOX
 - 96% reduction from best in class diesel
 - Certifying to .02, operating at 0.01, full duty cycle
- GHG
 - New technologies 25% reduction from next best technology





Fuel & Maintenance Cost Reductions

US ENERGY PRICE COMPARISON 2006-2018



Source: EIA.gov

Today's Propane Autogas

Average Price Per Gallon for the week of April 23, 2021

These prices are based on National averages. To receive a custom quote with your local autogas pricing, contact us today.

[Learn more about the savings and stability of autogas.](#)

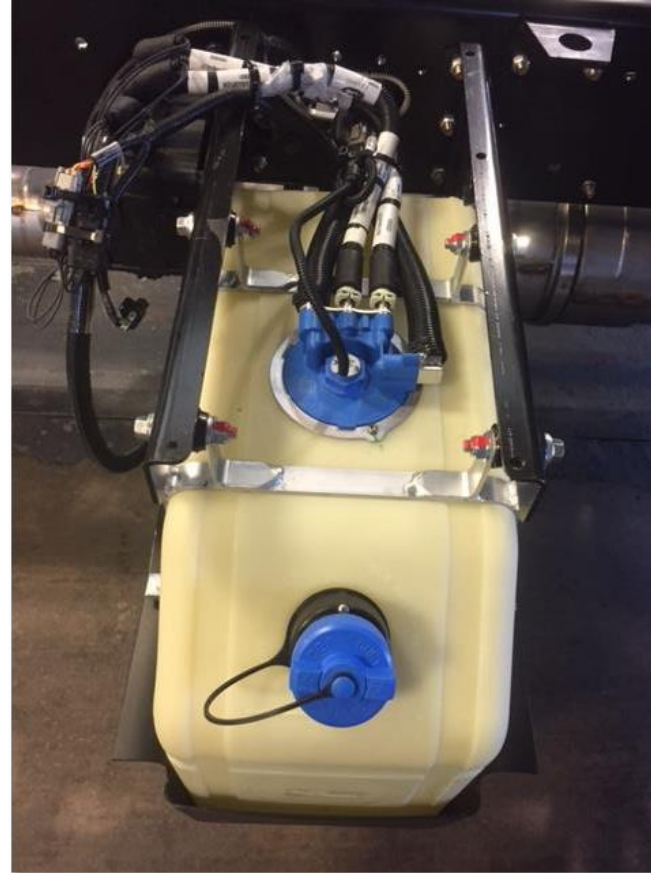
*Autogas price estimates do not reflect the current federal tax credit.

\$1.54	\$1.56	\$1.54	\$1.62	\$1.59	\$1.66	\$1.60
West Coast	Rocky Mountain	Gulf Coast	Midwest	Lower Atlantic	Central Atlantic	New England



Increased Inventory

- Propane eliminates the need for DEF and the possibility of putting the wrong fluid in a tank.



The Diesel We Know Today



Engine Components: Diesel

Cummins ISB 6.7L

Part	Quantity	Price	Total	TOTAL \$21,051.24
NOx Sensor	1	\$480.00	\$480.00	
NOx Sensor	1	\$560.00	\$560.00	
Pressure Sensor	1	\$140.00	\$140.00	
Doser Injector	1	\$290.00	\$290.00	
Catalyst Assembly w/ DPF	1	\$10,554.11	\$10,554.11	
Temperature Sensor	1	\$78.90	\$78.90	
Temperature Sensor	2	\$84.90	\$169.80	
Turbo	1	\$2,731.20	\$2,731.20	
Injector	6	\$755.56	\$4,533.36	
EGR Valve	1	\$590.15	\$590.15	TOTAL \$21,051.24
EGR Cooler	1	\$923.72	\$923.72	

Preventative Maintenance

Ford 6.8L V10

Part	Quantity	Price	Total	TOTAL \$70.94
Element Air Cleaner	1	\$15.75	\$15.75	
Oil Spin On Filter	1	\$4.11	\$4.11	
Element, PSR, 510 Filter	1	\$24.90	\$24.90	
Mobil Special 5W-20	7	\$3.74	\$26.18	

Cummins ISB 6.7L

Part	Quantity	Price	Total	TOTAL \$277.15
Oil Filter	1	\$13.75	\$13.75	
Fuel Spin-On Filter	1	\$37.90	\$37.90	
Power Steering Spin Filter	1	\$9.86	\$9.86	
Fuel Filter	1	\$20.53	\$20.53	
Allison Control Filter	1	\$8.49	\$8.49	
Mobil Fleet 15W-40	18	\$2.59	\$46.62	
Cleaner, Air Element	1	\$140.00	\$140.00	



Current Autogas Vehicle Offerings





OEM Propane Options

- Light & medium duty Ford trucks & vans, school bus.
- Factory Ford warranty maintained.
- No loss of HP / torque / towing capacity.
- Serviceable with existing diagnostic equipment.
- EPA & CARB Certified.

ROUSH[®]
CLEANTECH



Ford F-53 / F-59



Ford E-350/450



Ford F-450/550



Ford F-650/750



Blue Bird Vision

Micro Bird G5

OEM Propane Options



- Updated and improved to increase reliability.
- The entire powertrain is sold, warranted, and supported by Freightliner Custom Chassis.





F150

3.3 PFDI

5.0 PFDI

**2.7/3.5 PFDI
(SUMMER 20)**

F250-F350

6.2 PFI

F450-F750

7.3 PFI (2021 MY)

E450

6.2 PFI

7.3 PFI (2021 MY)

TRANSIT

3.5 PFDI

**3.5 ECOBOOST
(FALL 20)**

EXPLORER

3.3 PFDI

2020 Model Year Products



SILVERADO 1500

5.3 DI

SILVERADO

2500/3500

6.6 DI

EXPRESS/SAVANA

6.0 PFI



DURANGO

5.7 PFI

CHARGER

3.6 PFI

RAM

5.7 PFI

3.6 PFI

(SUMMER 20)

Icom's certified Medium Duty Platforms

The Icom JTG II system is EPA Certified & CARB approved for over 1,200 2009-2019 vehicle platforms including many Ford and GM models.

The Total Solution for any Type of Fleet!



**E450 - CARB approved
2016-2017**



F350 F450 F550



F750

***FORD NEW 7.3L engine available Spring 2020!
Taking orders now!**



**F53 F59 (BAKERY, LINEN,
FEDEX TYPE BOX TRUCKS)**



6.0L HD



**Chevy Cutaway
Coming soon!**



CAMPBELL PARNELL AND ISUZU NPR

- Bi-Fuel conversions Pre or Post delivery
- 5 year warranty and maintenance packages available
- Plug and Play for ease of installation and service
- CP works directly with the OEM for product development
- EPA and Carb Certification



CAMPBELL-PARNELL
www.UseAltFuels.com





SNAPSHOT OF PROPANE AUTOGAS SCHOOL BUS MARKET

1,250,000

STUDENTS TRANSPORTED

..... **DAILY**

14

STATES WITH



500+ BUSES

.....
1,000

DISTRICTS &
CONTRACTORS
OPERATE PROPANE
AUTOGAS BUSES
.....

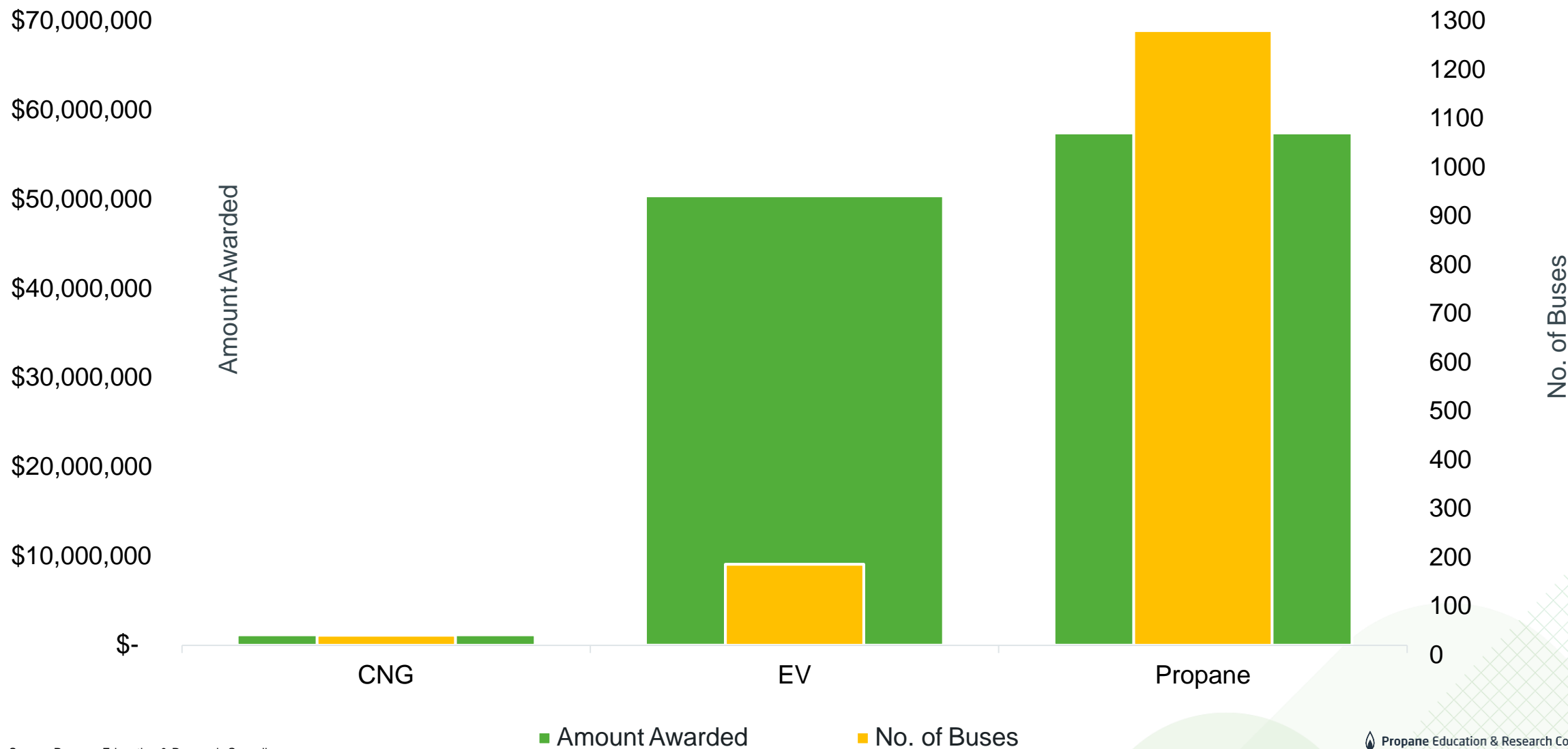
22,000+

PROPANE AUTOGAS BUSES
..... ON THE ROAD

Similarly Equipped Blue Bird Type C Bus

Diesel, Cummins, ISB, 6.7L	\$100,000.00
LPG, Ford/Roush, 6.8L	\$106,000.00
CNG, Ford/Roush, 6.8L	\$134,000.00
Electric, Cummins	\$350,000.00

VW: Alt Fuel School Bus Funding & No. of Buses Through January 31, 2021



Source: Propane Education & Research Council

Study: Comprehensive Alt-Fuel Approach Better Than Single Technology Focus

	Texas	California	Result
On-Road Funds Spent	\$561 million	\$816 million	CA spent 46% more
NOx Reduced	61,610 tons	35,299 tons	CA accomplished 43% less
Total # of Investment Years (2005-19)	15 years	15 years	TX reduced more emissions while spending less

California regulators spent 46% more public money while accomplishing 43% less than Texas.

Photo: NGVAmerica

<https://www.worktruckonline.com/10129055/study-shows-comprehensive-alternative-fuels-approach-achieves-greater-emissions-reductions-than-single-technology-focus>



High Growth Vehicle Markets

High Growth Vehicle Market Attributes

- Medium duty trucks.
 - Class 3-7.
- High volume fuel consumption.
 - 300 to 900+ gallons per month.
- Regional routes.
 - 75 to 300+ miles per day.

GROWING MARKETS

Food/Beverage

- Major companies have already validated propane autogas in this market.
 - ReadyRefresh by Nestlé Waters.
 - Schwan's Home Delivery.



GROWING MARKETS

Paratransit

- 51,000 paratransit vehicles nationwide.
- 600 gallons per month average fuel consumption.
- ADA requires every county in the U.S. to provide service.



Same Equipped 14 Passenger Shuttle Bus

Gasoline, 7.3L Engine	\$71,569.00
Propane, Roush, 7.3L Engine	\$86,784.00
Electric 88kWh Battery (100 mi)	\$233,603.00

EMERGING MARKETS

Parcel/Package

- USPS has 92,000 routes for moving mail.
- **Over 70,000 routes are performed by independent contractors.**
- There are approximately 10,000 class 6-7 straight box trucks operated by USPS contractors.
- Contractors bidding on USPS routes score higher with alternative fuel vehicles.
- 1,000 gallons/month average fuel consumption.





Autogas Infrastructure

Fueling Infrastructure – Mobile Refueling

- **Best Option:** Fleet has limited space for on-site infrastructure.

Your fleet can take advantage of propane autogas even if your plans are uncertain about investing in infrastructure in the near future.

- Mobile refueling is arranged with your local propane retailer.
- At a scheduled time, your retailer will refuel your fleet vehicles on-site, one by one.

Costs and situations vary; talk to an area propane retailer for more details.



Temporary Refueling Set-up

- **Best Option:** Fleet is in the process of building permanent refueling infrastructure.
- **Includes:** Exact setup varies, but generally includes a dispenser and fuel tank mounted on a trailer.

This option keeps fleets fueled with a temporary, self-contained refueling setup.

- A propane retailer owns all the equipment, and your fleet refuels using the tank and dispenser for as long as necessary.

Costs and situations vary; talk to an area propane retailer for more details.

Standard Private Station

- **Best Option:** Fleet of 50 vehicles or fewer.
- **Includes:** A 1,000-3,000-gallon tank, plus a single autogas fuel dispenser.

Like an advanced private station, you or your propane provider own the infrastructure.

- If your propane provider owns the infrastructure, you're responsible for site preparation (crash protection and electrical).
 - Propane provider owns the infrastructure — Your cost: \$1,500-\$15,000 (site preparation)
- If you own the infrastructure, you purchase the propane tank, pump, motor, and dispenser for a convenient central refueling location.
 - Fleet owns the infrastructure — Your cost: \$1,500-\$15,000 (site preparation) + \$20,000-\$60,000 (infrastructure)



Advanced Private Station

- **Best Option:** Fleet of 50 vehicles or more.
- **Includes:** A high-capacity tank, a canopy, and multiple fuel dispensers.

With this setup, either you or your propane provider own the infrastructure:

- If your propane provider owns the infrastructure, you're responsible for site preparation (crash protection and electrical).
 - Propane provider owns the infrastructure — Your cost: \$5,000-\$75,000 (site preparation)
- If you own the infrastructure, you pay for the cost of a canopy, propane tank, pump, motor, and dispenser with card lock and vehicle tracking capability.
 - Fleet owns the infrastructure — Your cost: \$5,000-\$75,000 (site preparation) + \$60,000-\$225,000 (infrastructure)



Advanced Private Station



Dispenser Options

- Credit card reader
- Transaction receipt printer
- Hose retractor
- Quick connect (Euro) nozzles
- Fully integrated, customizable fuel management system
- Third party fuel management system connections
- Telemetry

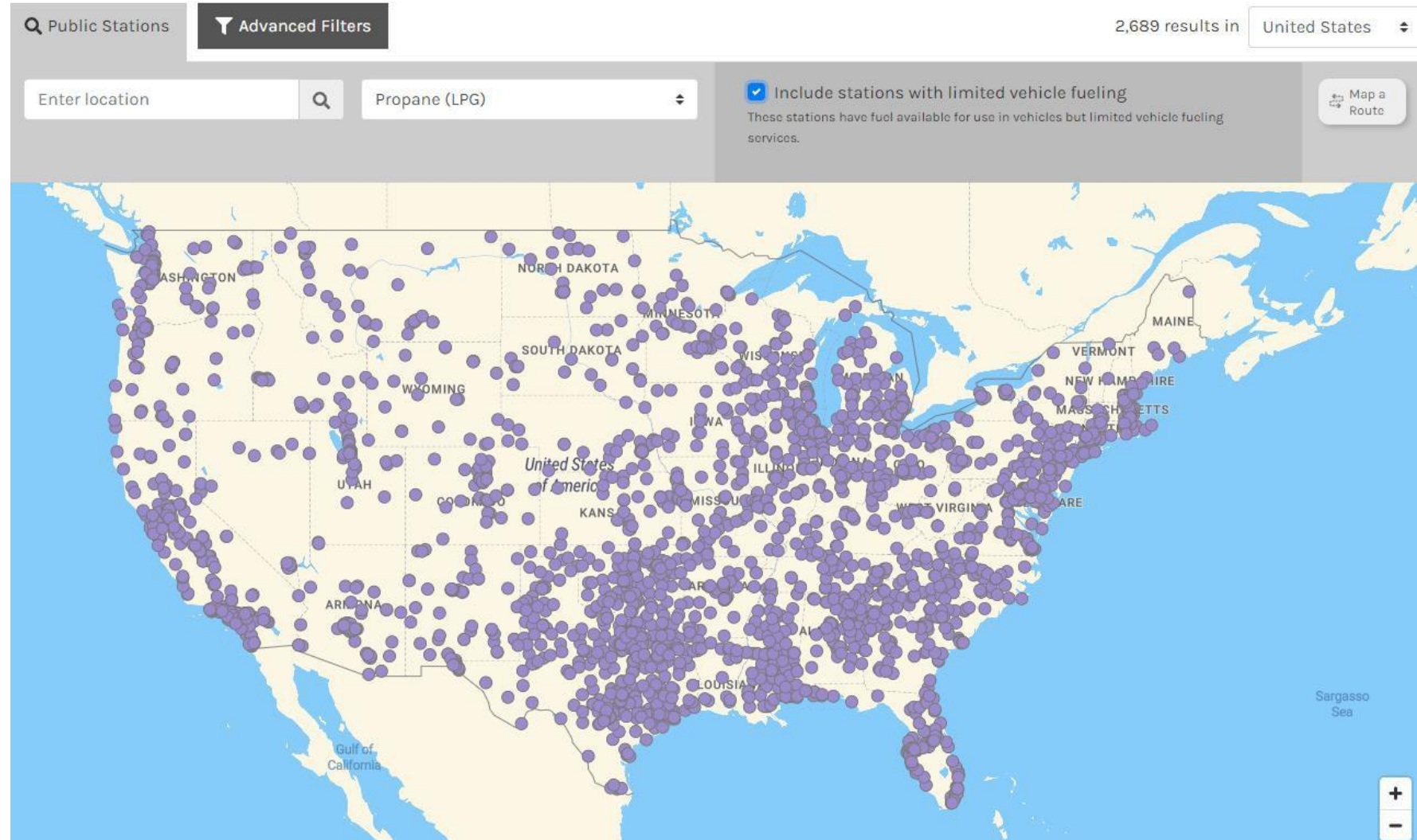




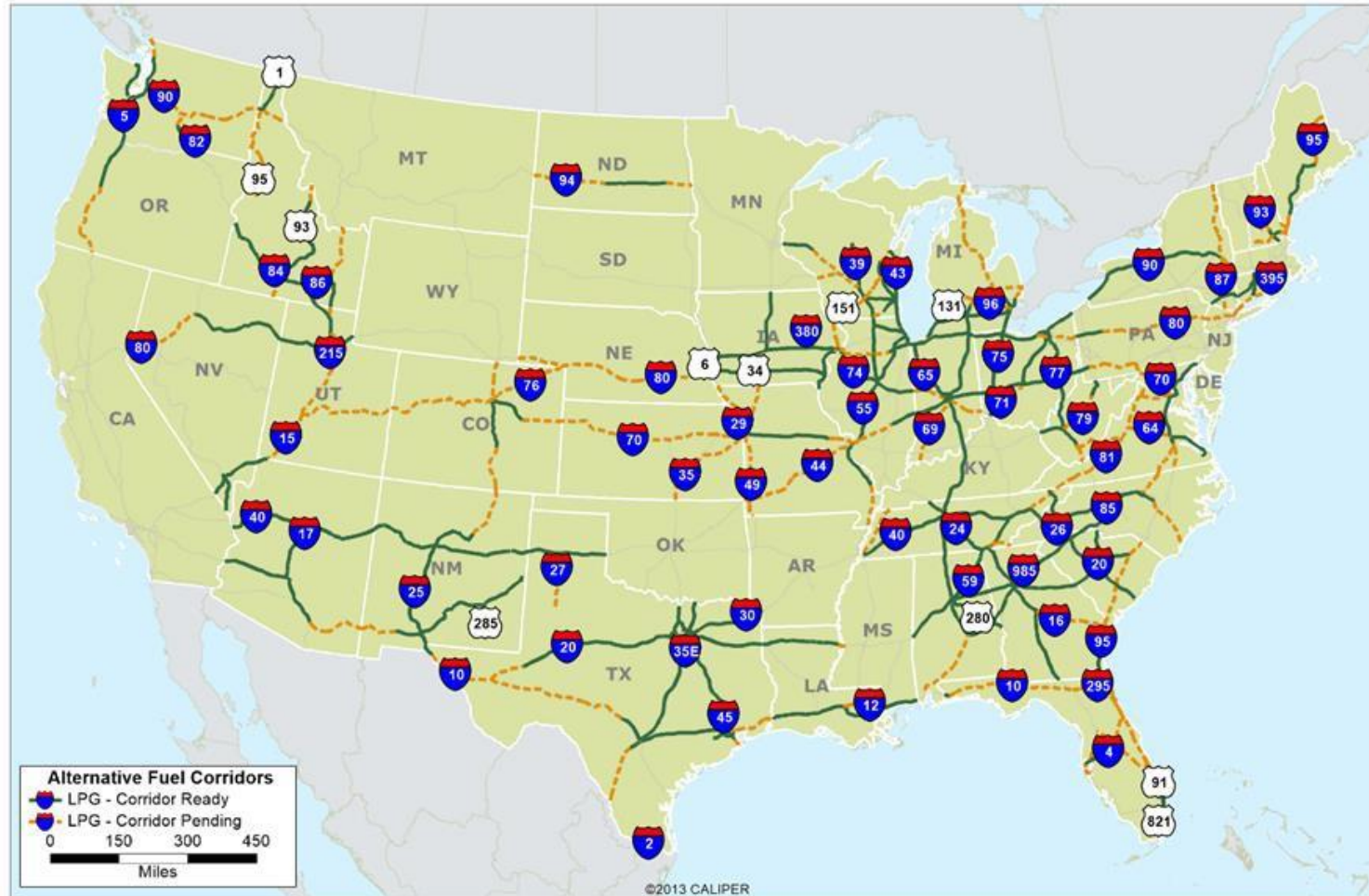
Fueling Infrastructure Cost for 10 Shuttles

- Diesel = \$0k (already existing)
- Propane = \$40k
- CNG = \$200k (ten fixed time fill hoses)
- Electric = \$250k (ten fixed plug in lines)

Dept of Energy Alt Fuel Station Locator



Dept of Transportation Alt Fuel Corridors for Propane Autogas





Technological Innovations

Cummins 6.7L Propane Demonstration Engine



6.7L Propane Demonstration Engine Architecture

Base Engine

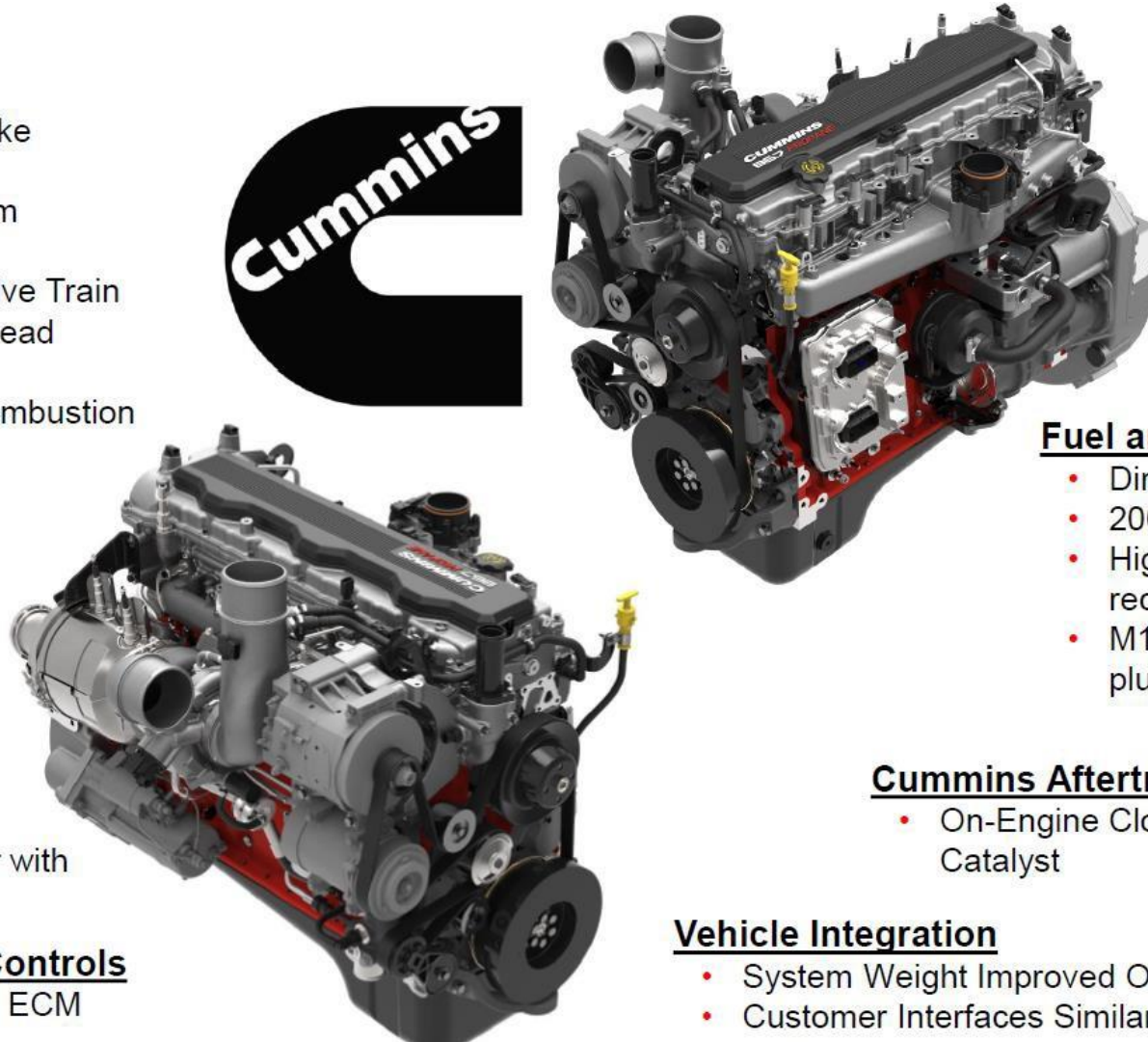
- 6.7L Displacement
- 107 mm Bore x 124 mm Stroke
- 12:1 CR
- Late Intake Valve Closing cam
- 4 Head Bolt Gray Iron Block
- Dual Overhead Camshaft Valve Train
- 4 Valve Aluminum Cylinder Head
- 174 bar PCP Limit
- High Efficiency Pent Roof Combustion Chamber
- High Tumble Charge Motion Intake Ports
- Leverages B6.7 Diesel Components Where Applicable for Increased Reliability and Durability

Air Handling System

- Twin Entry, Dual Scroll, Wastegate Turbocharger with Command WG

Electronics/Controls

- SI Specific ECM



Fuel and Ignition System

- Direct Propane Injection
- 200 bar Rail Pressure Capability
- High Pressure pump w/ recirculation
- M14 Spark Plug w/ single coil on plug inductive ignition system

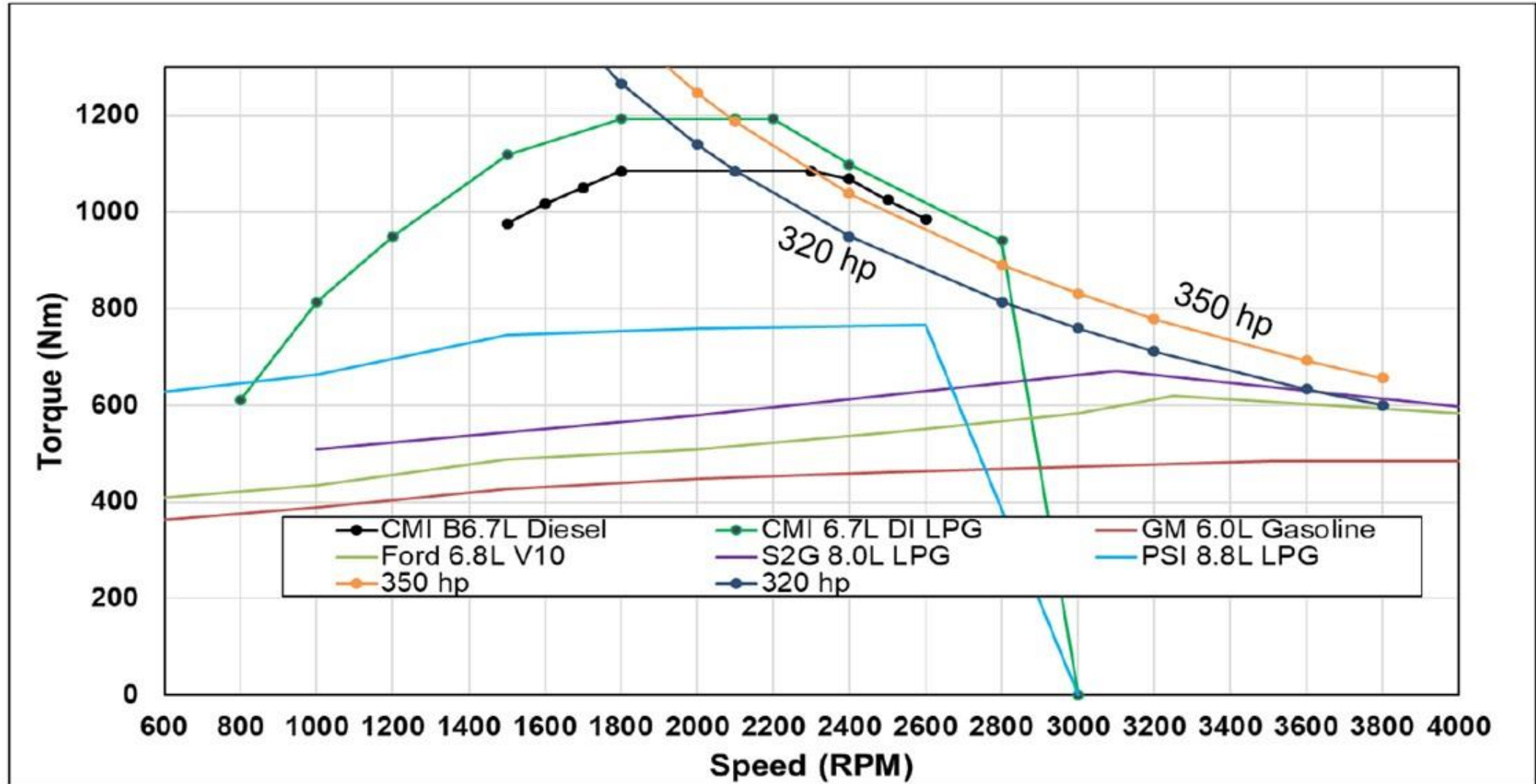
Cummins Aftertreatment System

- On-Engine Close Coupled Three Way Catalyst

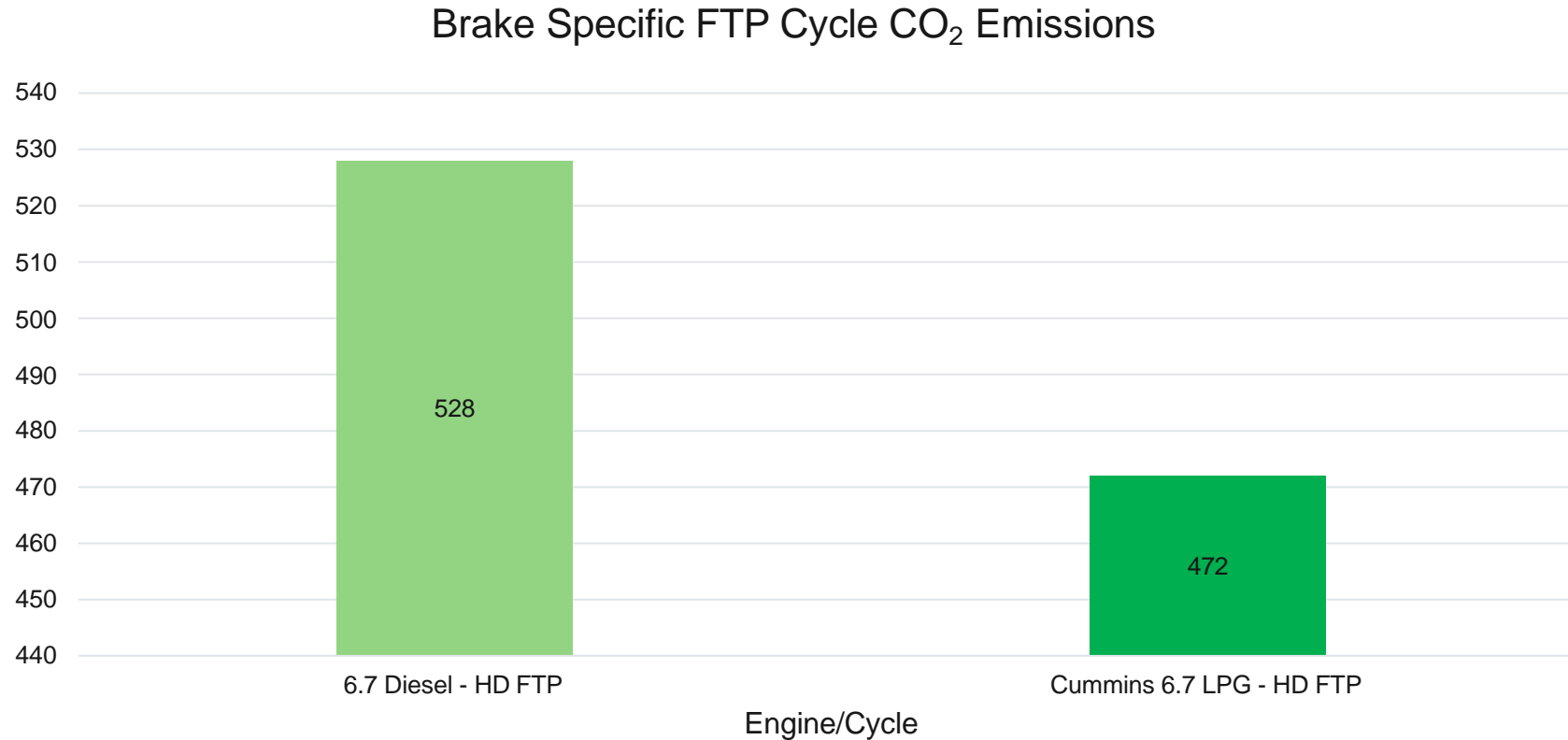
Vehicle Integration

- System Weight Improved Over B6.7 Diesel
- Customer Interfaces Similar to B6.7 Diesel

Torque Curve Comparison



Greenhouse Gas Emissions



- 11.4% lower CO₂ emissions than diesel engine with similar displacement and torque curve. Similar BTE, favorable H/C ratio results in lower CO₂.



Renewable Propane

The Future of Propane Autogas

Renewable Propane

- Low carbon intensity.
- Inexpensive feedstock.
- Abundant feedstock.
- Low energy conversion.
- Final product competitively priced.

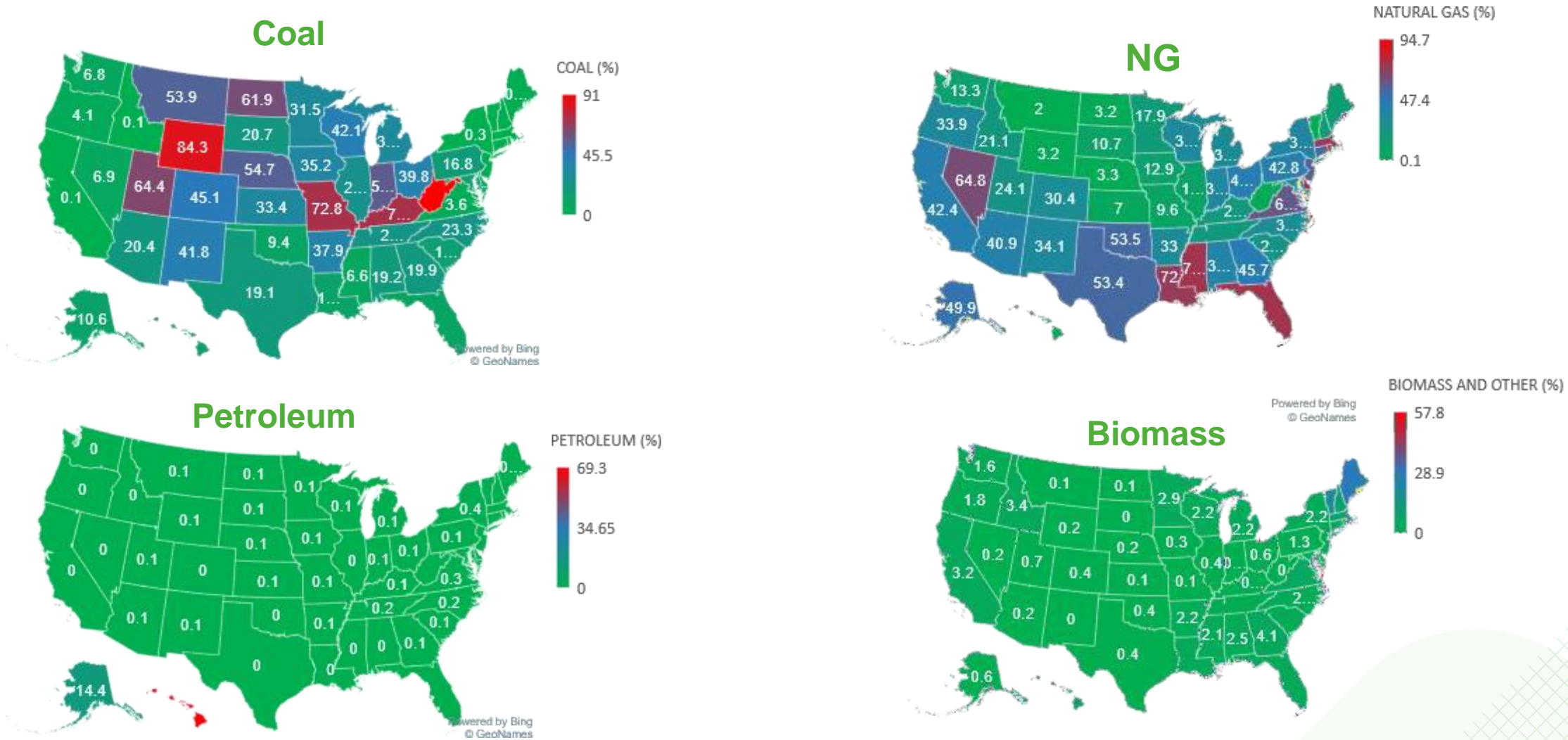
Current Renewable Propane Sources



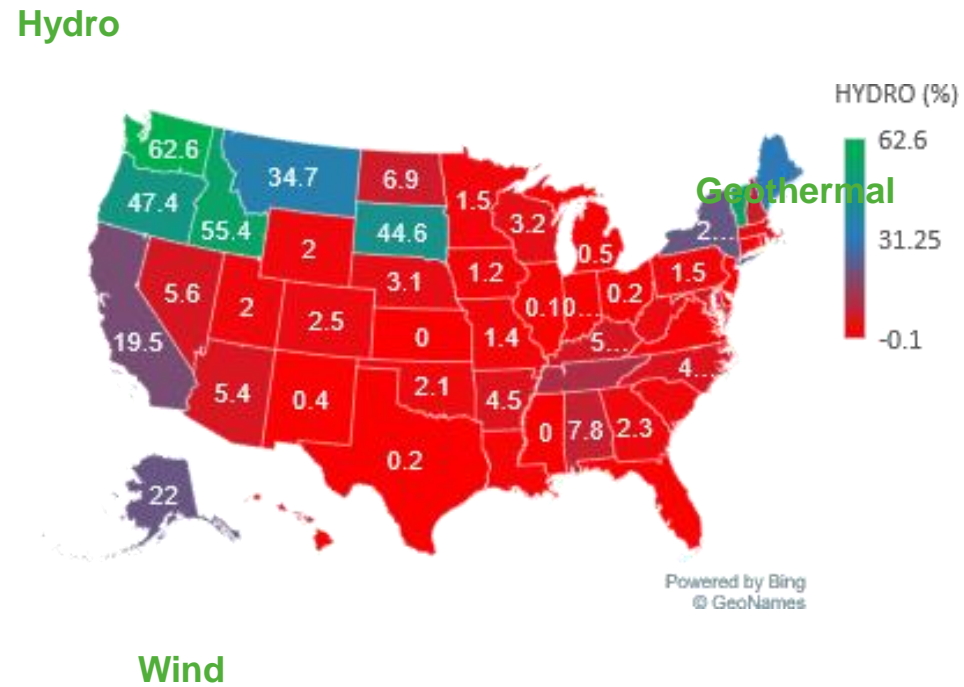
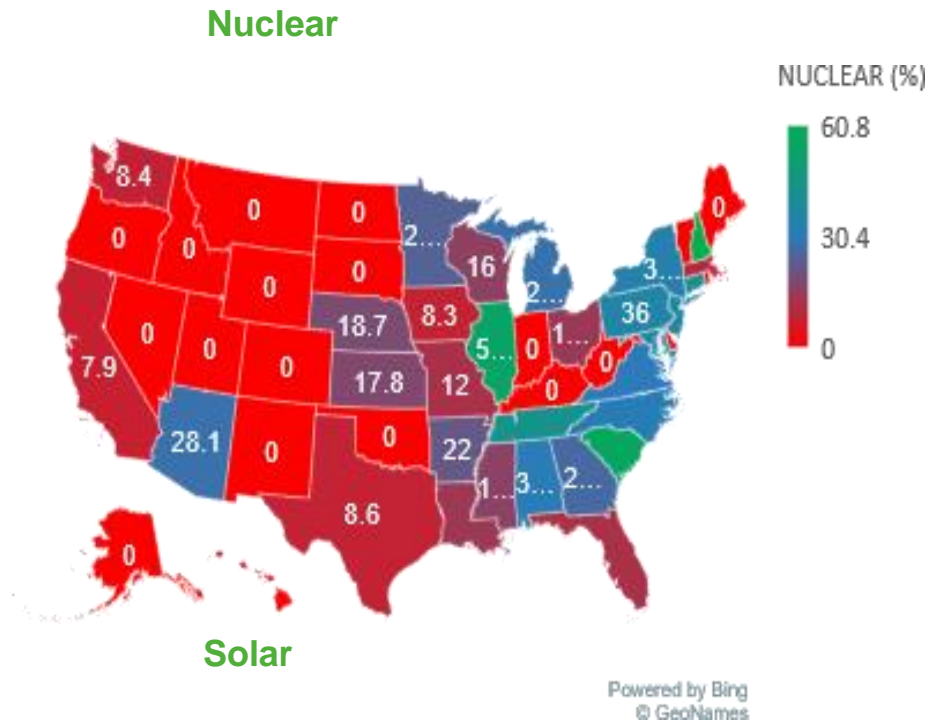
GHG LCA

Comparisons between Propane and Electric Medium Duty Vehicles

2019 Electrical Grid Source Energy Mix – Fossil and Biomass

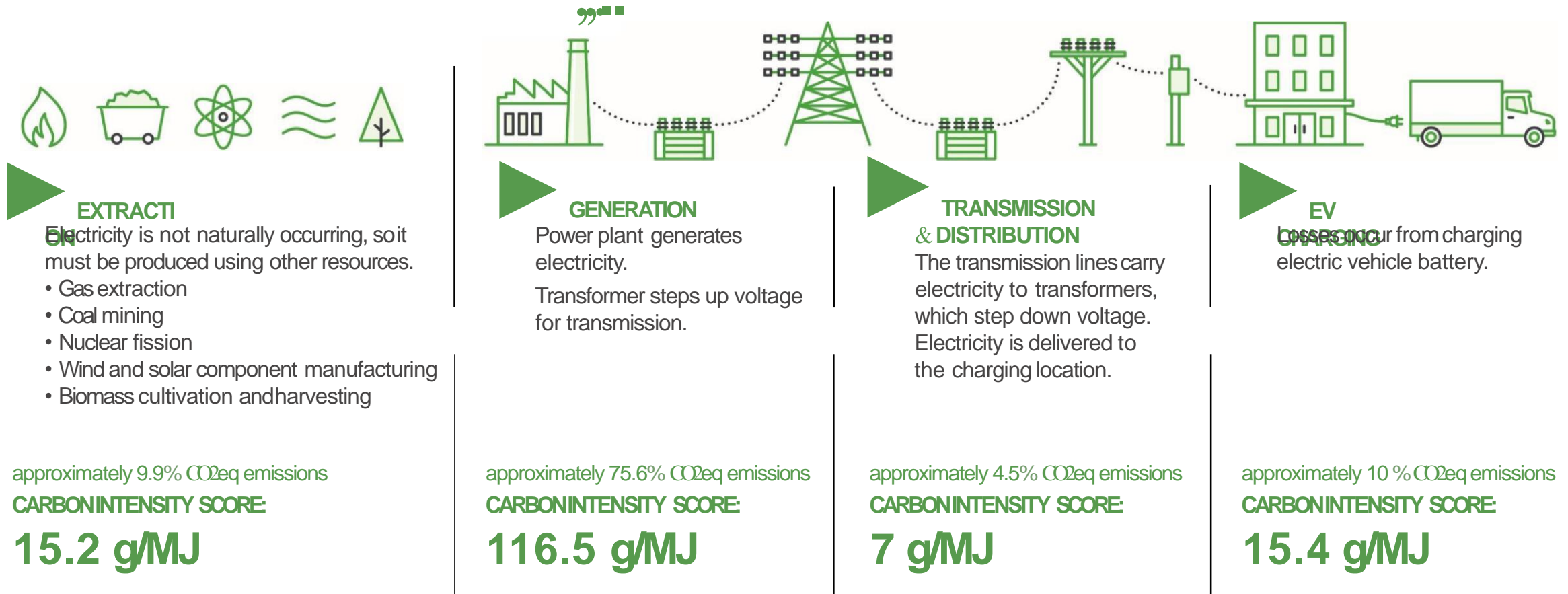


2019 Electrical Grid Source Energy Mix – Renewables and Nuclear



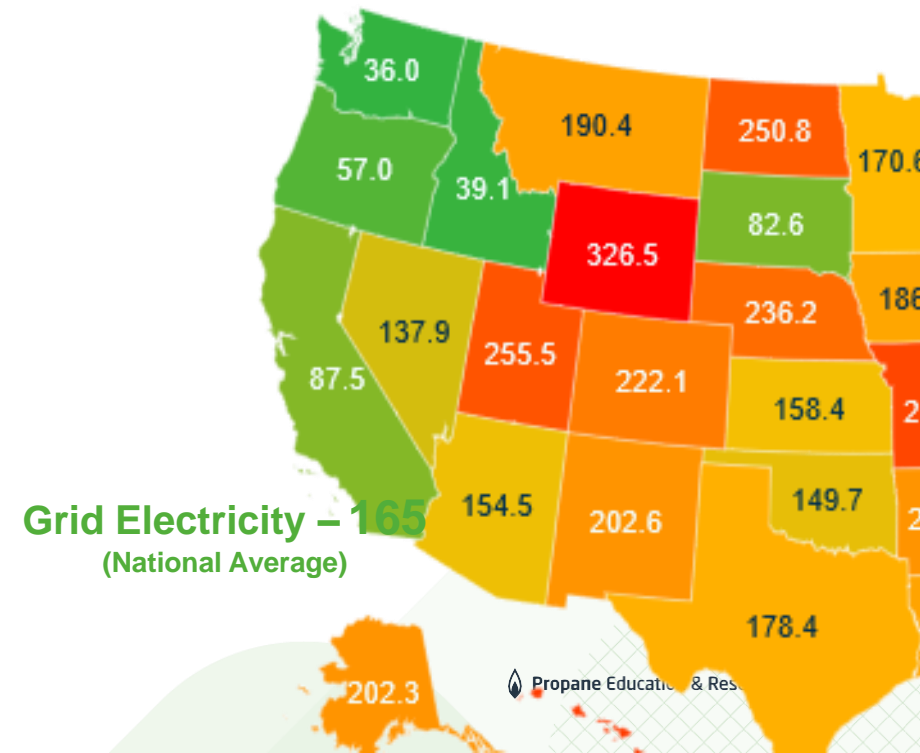
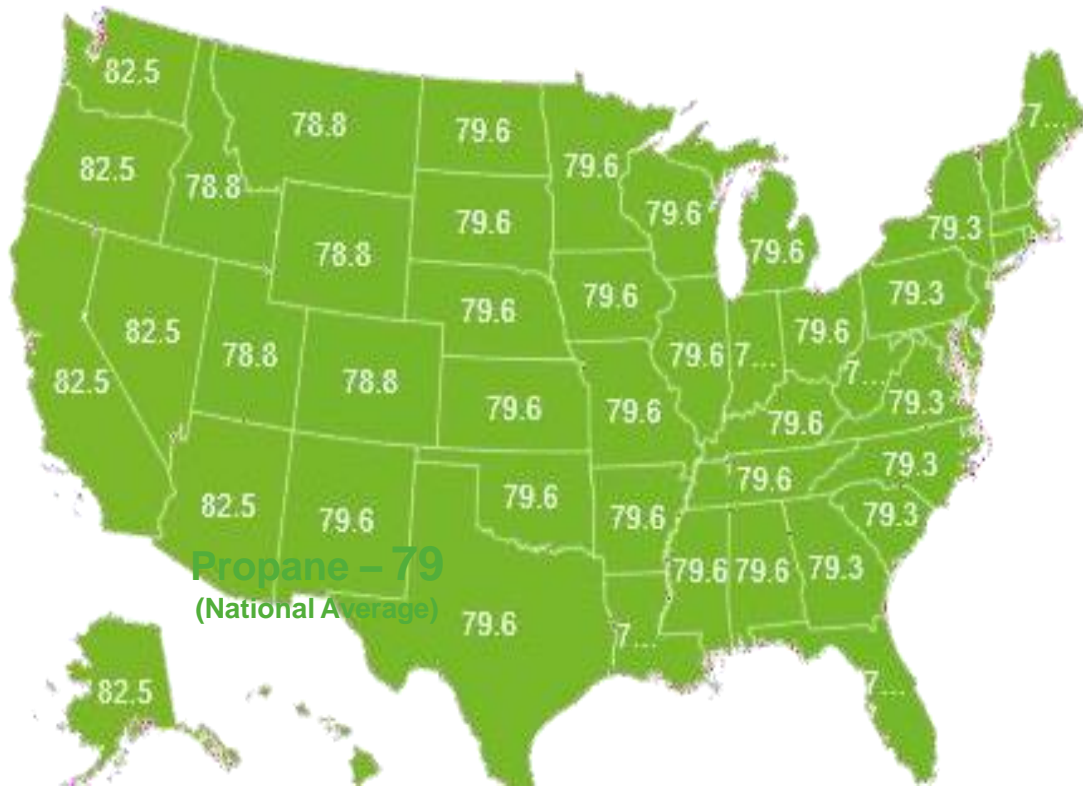
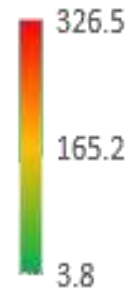
CHCI FOOTPRINT OF ELECTRICITY

CONSIDER EVERY STEP OF THE PROCESS



TOTAL CHCI INTENSITY = 154 g/MJ

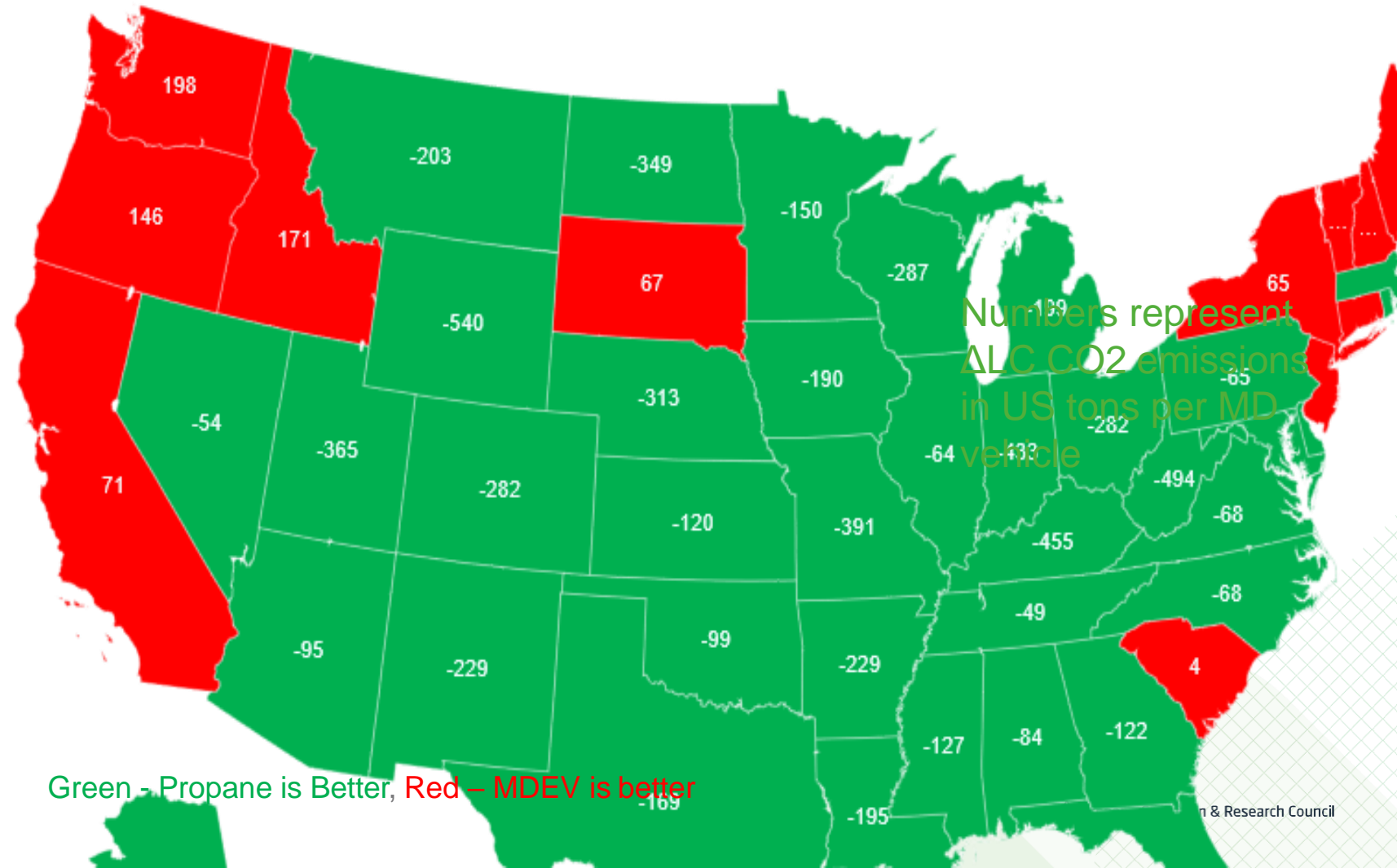
Well-to-Wheels Carbon Intensity Comparisons of “Fuel” (gCO₂_{eq}/MJ)



Case-I: $\Delta\text{CO2}_{\text{eq}}$ for One Truck:

Today, Propane is a cleaner solution for 38 states and DC

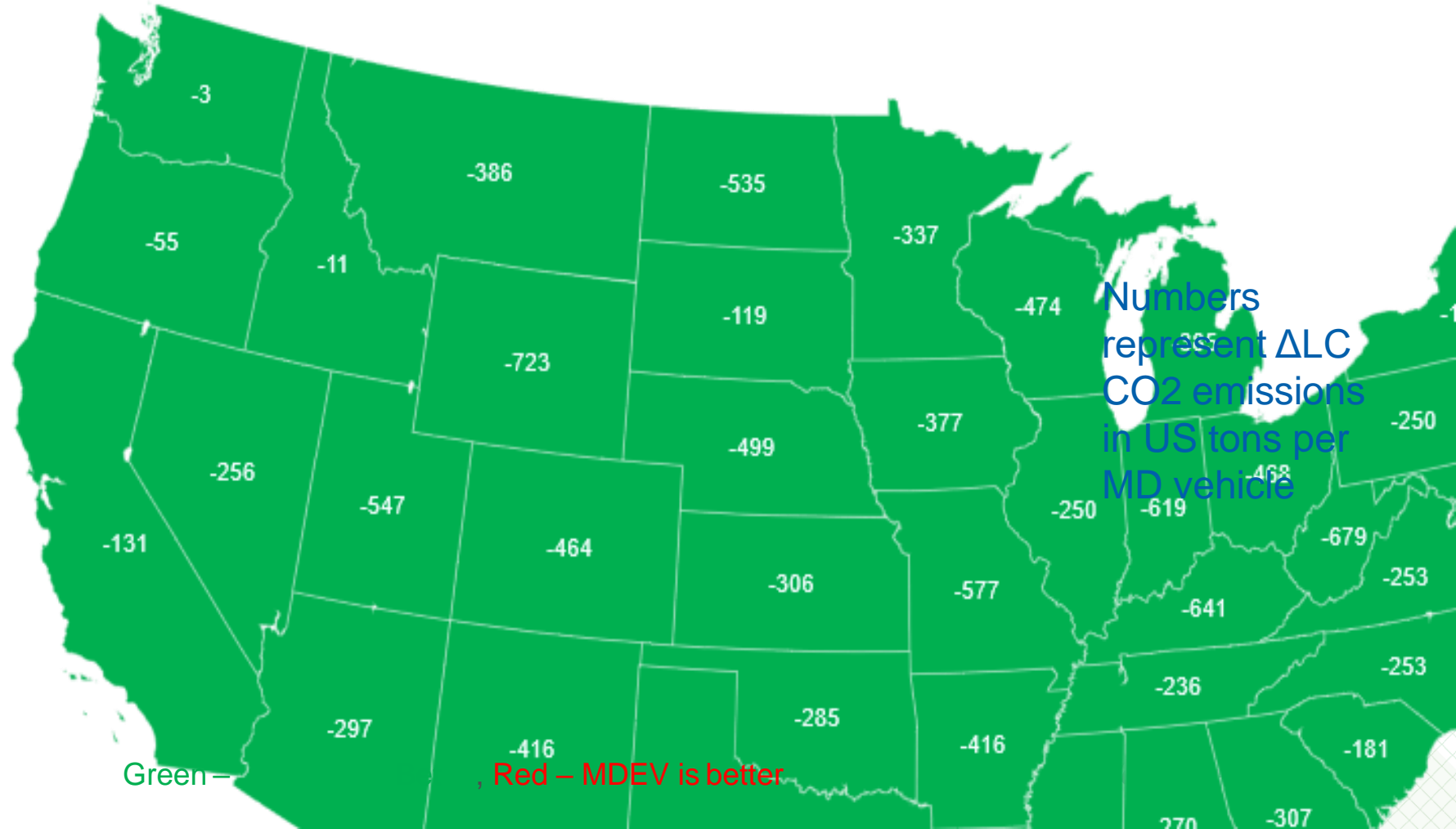
CO2 emissions depend on a number of factors in addition to carbon intensity; emissions from battery and feedstock production, electricity generation, transmission, and distribution.



Renewable propane vs. full electric

Case-II: $\Delta\text{CO2}_{\text{eq}}$ for One Truck:

Today, Renewable Propane is a cleaner solution for all but one state.

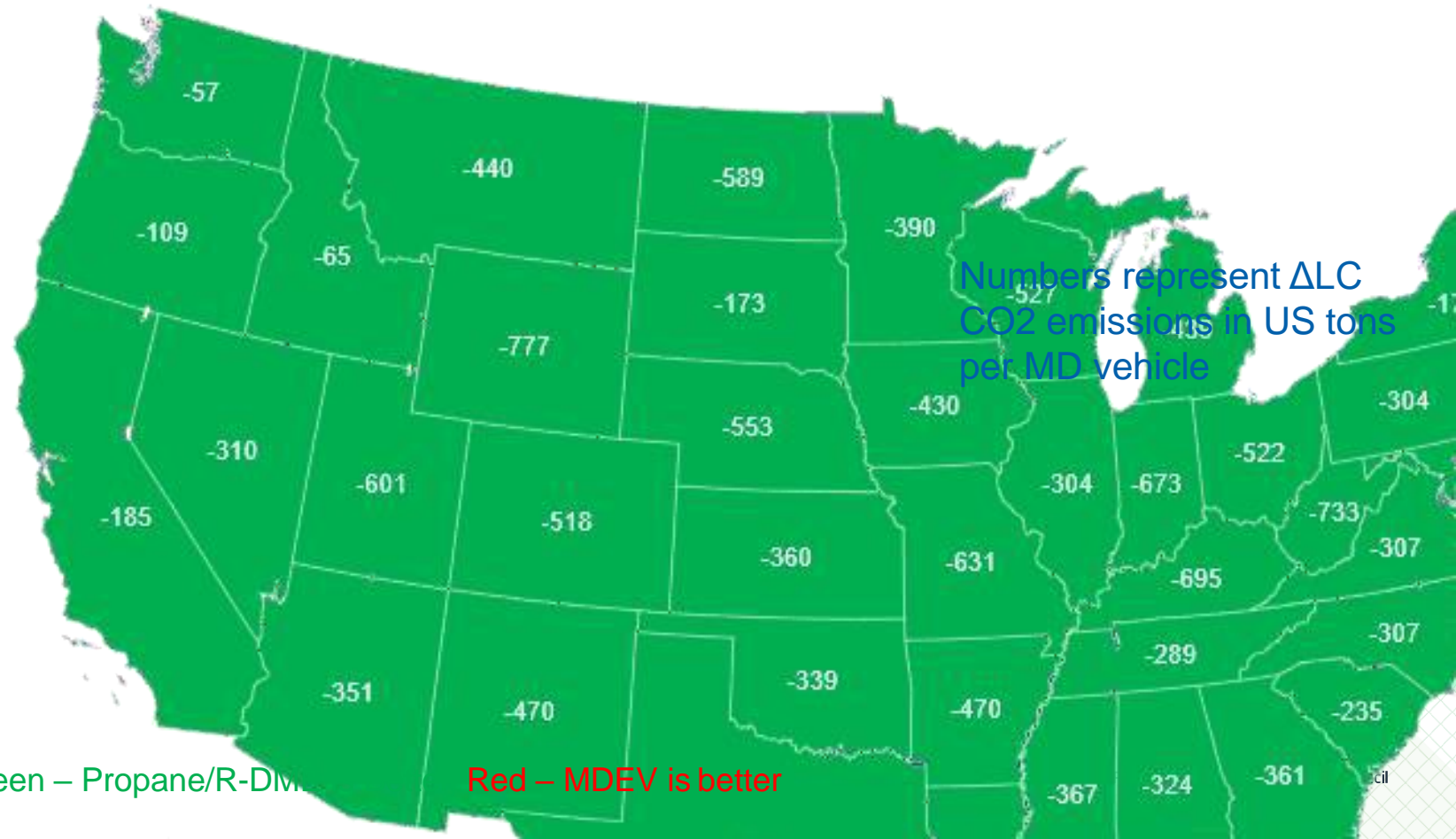


Propane/renewable DME blend vs. full electric

Case-III: $\Delta\text{CO2}_{\text{eq}}$ for One Truck:

Today, Propane/R-DME blend is a cleaner solution for all states (and DC) but Vermont

OBERON + SUBURBAN: MOVING RDME TOWARDS COMMERCIALIZATION



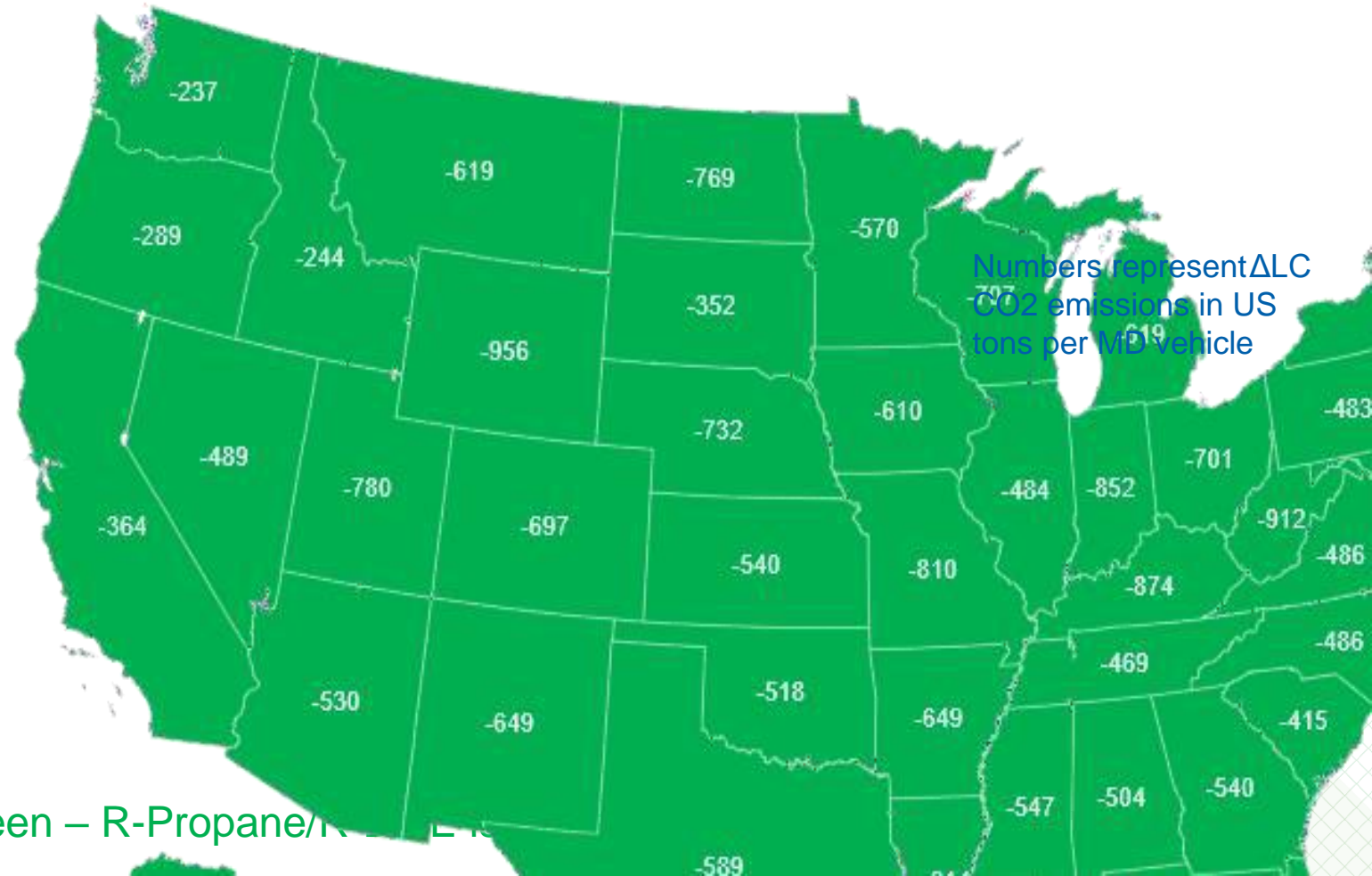
Renewable Propane/renewable DME blend vs. full electric

Case-IV: $\Delta\text{CO2}_{\text{eq}}$ for One Truck:

Today, R-Propane/R-DME blend is a cleaner solution for all states and DC



OBERON + SUBURBAN: MOVING RDME TOWARDS COMMERCIALIZATION



Green – R-Propane/R-DME blend

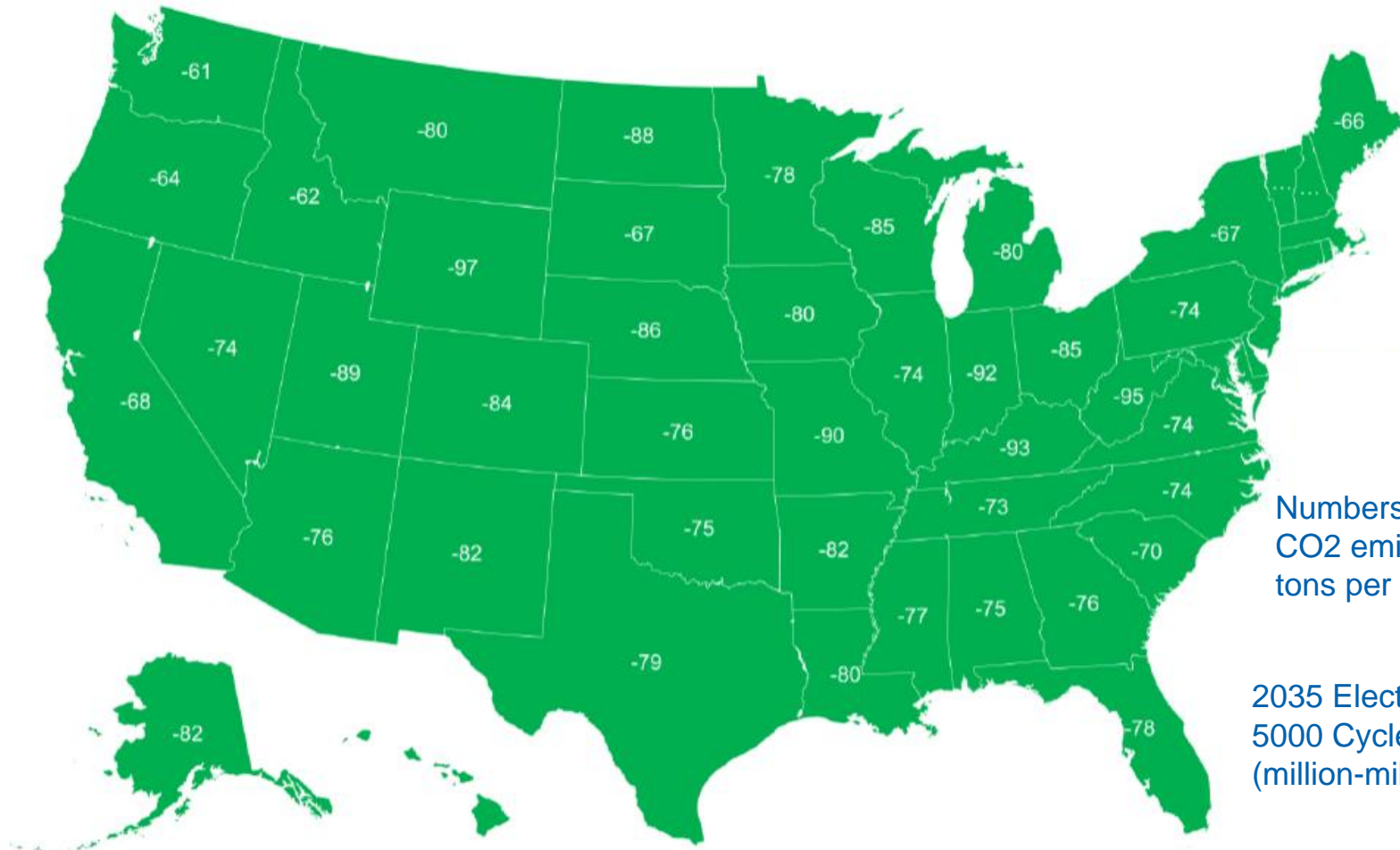
Renewable propane/renewable DME blend vs. full electric

Case-V – Utopian Future: $\Delta\text{CO}_2_{\text{eq}}$ for One Truck:

Even with decarbonized electric grid, renewable propane/renewable DME blend vehicle is a cleaner solution than MDEV for all states and DC



OBERON + SUBURBAN: MOVING RDME TOWARDS COMMERCIALIZATION



Numbers represent ΔLC CO2 emissions in US tons per MD vehicle

2035 Electric Grid
5000 Cycles
(million-mile battery)

Green – R-Propane/R-DME is Better

References

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- <https://ww2.arb.ca.gov/resources/documents/lcfs-pathway-certified-carbon-intensities>
- GREET3.0
- https://www.eia.gov/dnav/pet/pet_sum_snd_d_r50_mbb_l_a_cur-3.htm
- <https://www.eia.gov/electricity/state/unitedstates/>
- https://ww2.arb.ca.gov/sites/default/files/classic/fuels/lcfs/fuelpathways/comments/tier2/elec_update.pdf
- https://ww2.arb.ca.gov/sites/default/files/classic/fuels/lcfs/fuelpathways/comments/tier2/rpane_temp.pdf
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- Kawamoto et al. (2019). Estimation of CO₂eq Emissions of Internal Combustion Engine Vehicle and Battery Electric Vehicle Using LCA, Sustainability, 2019
- Hawkins et al. (2012). Comparative Environmental Life Cycle Assessment of Conventional and Electric Vehicles, Journal of Industrial Ecology
- Effects of battery manufacturing on electric vehicle life-cycle greenhouse gas emissions, ICCT Briefing (2018)
- Rengarajan, Saradhi, et al. LPG Direct Injection Engine for Medium Duty Trucks. No. 2020-01-5008. SAE Technical Paper, 2020.
- Medium- and Heavy Duty Vehicle Electrification, An Assessment of Technology and Knowledge Gaps (2019): ORNL/SPR-2020/7

Benefits of Propane/Renewable Propane

- Cost Effectiveness
 - MD Propane averages 15% of vehicle cost
 - MD EV averages 300% of vehicle cost
- Payload/Range
 - MD Propane –no loss of payload/300+ miles in all weather
 - MD EV – heavy battery weight diminishes payload/100 miles weather dependent (no AC or heat)
- Emissions
 - MD Renewable Propane best blend produces less carbon in all states than EV's best grid in 2035
 - MD Propane including upstream NOx emissions = 0.44 g/mile (CA)
 - MD EV including upstream NOx emissions = 0.83 g/mile (CA)



Contact Your Local Propane Gas Association

Matt Solak
Indiana Propane Gas Association
matt@sdafirm.com
269-470-8729
www.indianapropane.com

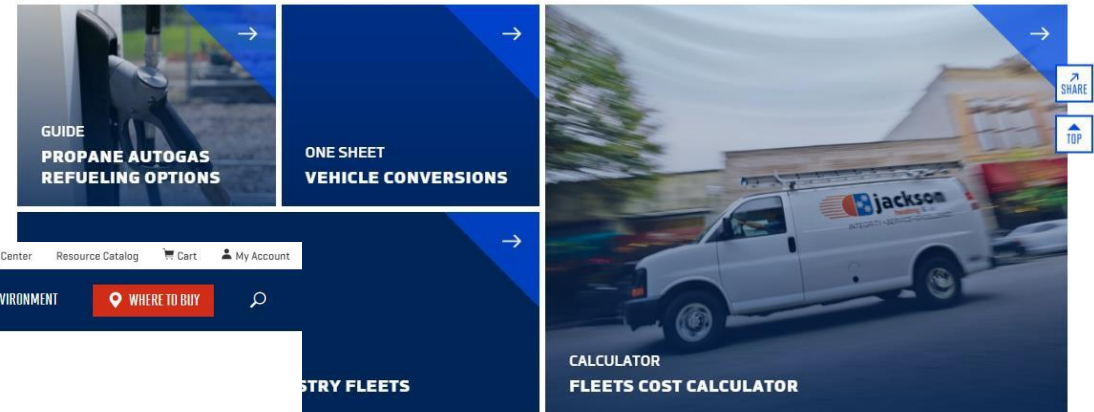


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www.wipga.org



www.propane.com/for-my-business/fleet-vehicles/

EXPLORE PROPANE FOR FLEET VEHICLES



Home > Propane For My Business > Fleet Vehicles



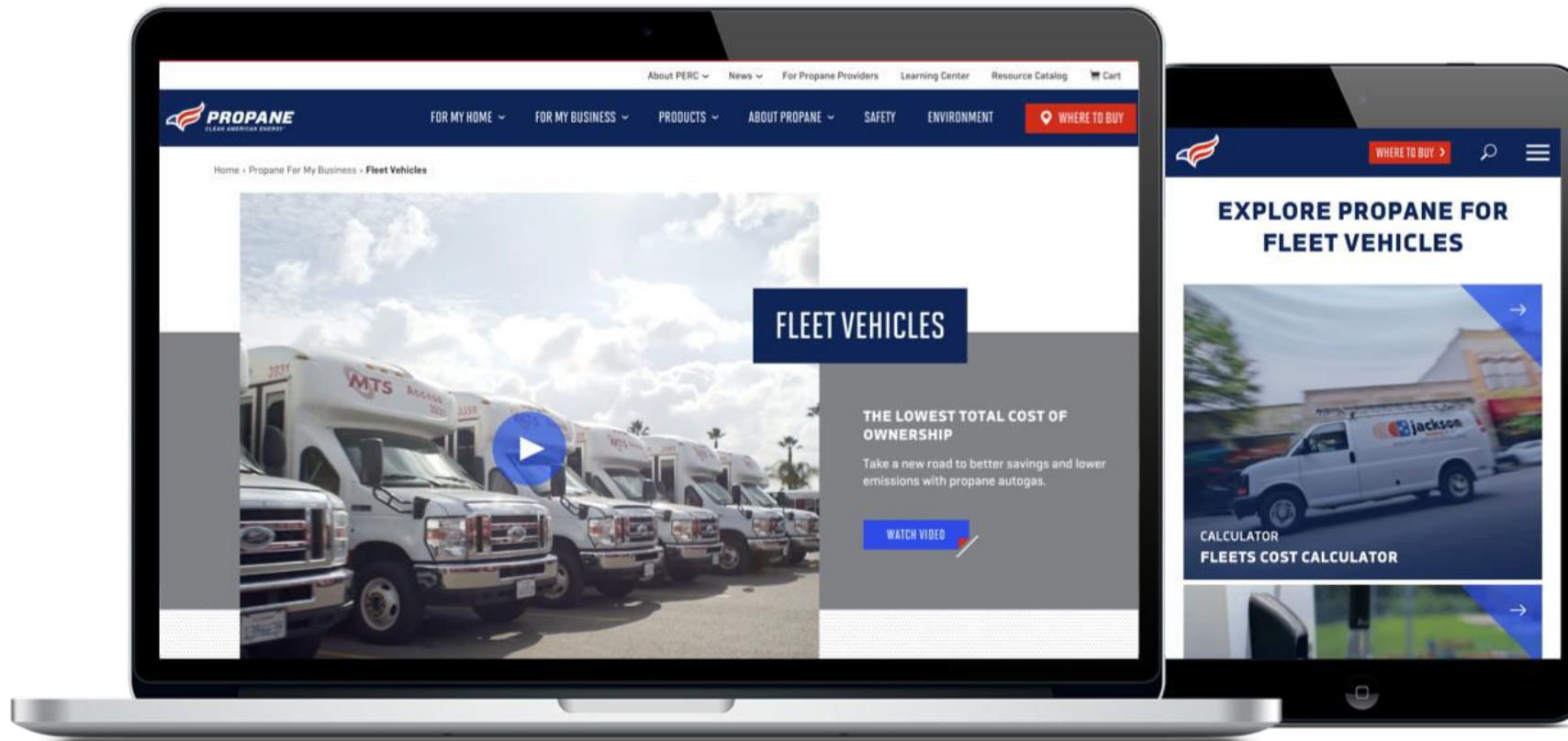
FLEET VEHICLES

THE LOWEST TOTAL COST OF OWNERSHIP

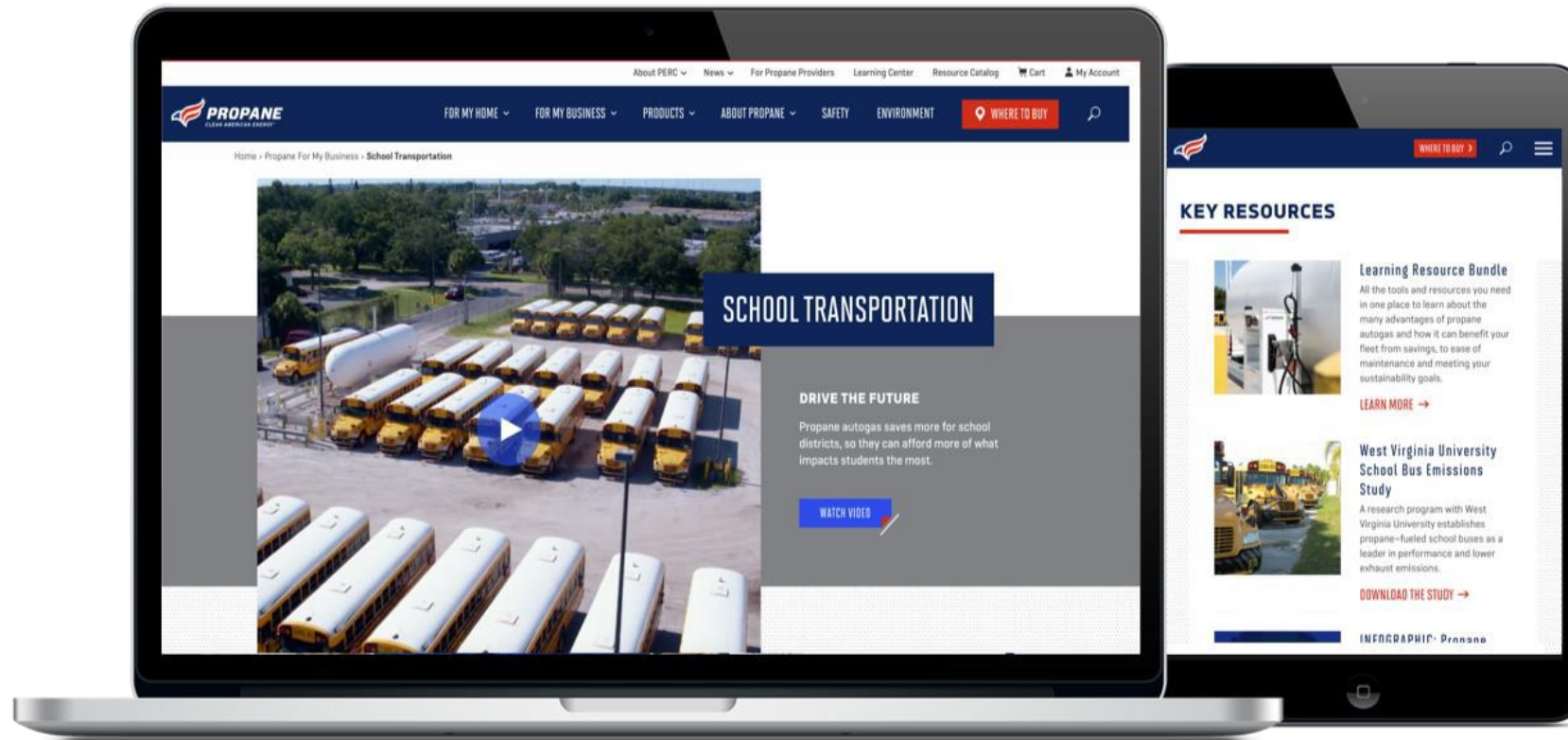
Take a new road to better savings and lower emissions with propane autogas.

[WATCH VIDEO](#)

www.propane.com/for-my-business/fleet-vehicles/



<https://propane.com/for-my-business/school-transportation/>





STEVE WHALEY

*DIRECTOR OF AUTOGAS
BUSINESS DEVELOPMENT*

PROPANE EDUCATION &
RESEARCH COUNCIL

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AmeriGas®

America's Propane Company

AutoGas Refueling Infrastructure

Chris Ransom – National Account Manager Autogas

Autogas Refueling – Direct Fill



We Grow with You!

AutoGas Refueling - Onsite Station*



***Eligible for Alt Fuel Credits @ \$.367**

AutoGas Refueling - Onsite Station*



***Eligible for Alt Fuel Credits @ \$.367**

AutoGas Refueling – Transport Tank*



Fuel Management

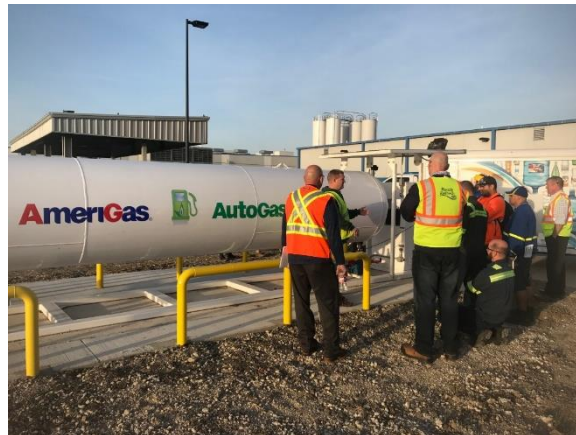


What gets measured, gets improved.

Modern Refuel Process



From Permit to Commission – We are there!





Thank You!

Chris Ransom – National Account Manager AutoGas

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Off-Road Market Overview

Matt McDonald

*Director, Off-Road
Business Development*

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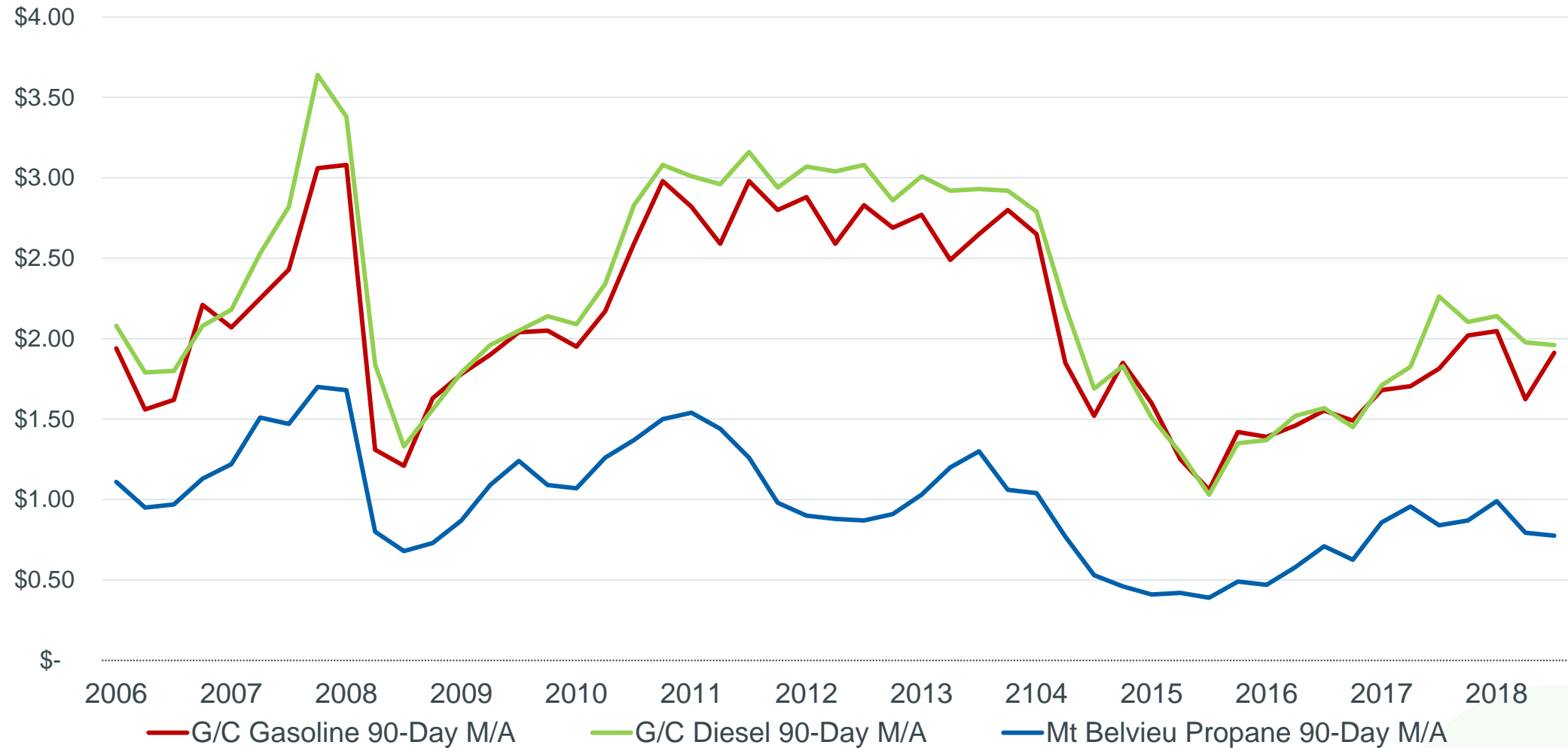
Current Challenges for Landscape Contractors

1. Cost of doing business.
 - Daily operating costs.
 - Seasonal labor issues.
 - Expensive equipment.
 - Oversaturated markets driving down margins.
2. Emissions restrictions.
 - Either requested or required by customer.
3. Downtime is a revenue killer.

How Propane Helps Commercial Landscapers

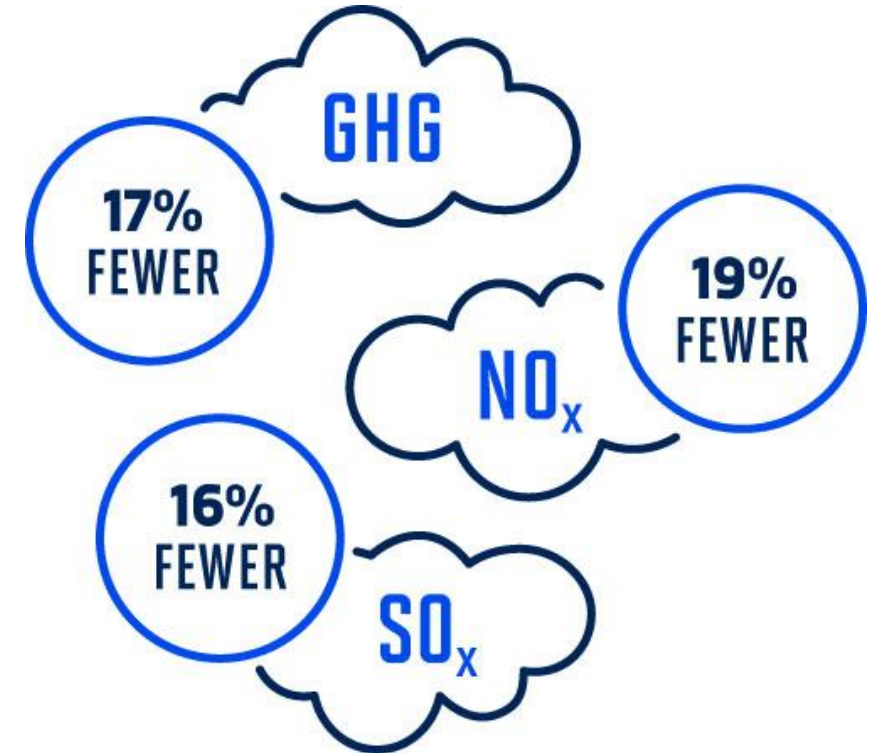
1. Reduces fuel costs.
 - Between 30-50% savings over gasoline & diesel.
2. Improved emissions profile.
 - Qualify for more bids.
 - Ability to operate on more days (Ozone Action Days).
3. Increase in productivity.
 - Faster refueling & on-site refueling options.

US Energy Price Comparison 2006-2018



Reduced Emissions

1. Emissions matter to the contractor and their customers.
 - Could even be *required* by a bid.
2. Being “green” enables contractors to reach new or niche audiences.
 - Schools, municipalities, etc.
3. Contractors can leverage propane’s low-emissions status in their marketing efforts.



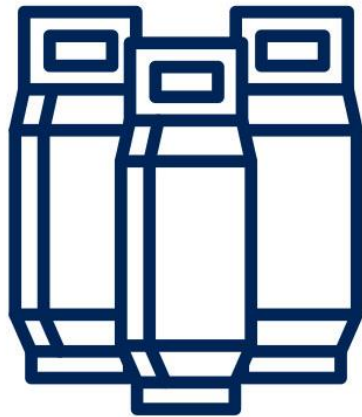
COMPARED WITH GASOLINE

Increased Productivity with Refueling



Less time spent refueling or dealing with fuel-related issues and more time spent mowing.

Increased Productivity with Refueling



Best for small mowers fleets
(1-10 mowers)



Best for larger mower fleets
(10+ mowers)

Propane Options from Brands Contractors Prefer



Calculate Your Savings

- Input variables specific to your fleet to determine the amount of savings propane equipment can provide your business.
- Available in tablet, smartphone, and desktop applications.

Propane.com/Mower-Calculator

The screenshot displays the Propane Mower Calculator interface, divided into two main sections: '1 ENTER YOUR DATA BELOW' and '2 SEE YOUR RESULTS'.

Section 1: ENTER YOUR DATA BELOW

- COMPARE PROPANE WITH:** Two tabs are visible, 'GASOLINE' (selected) and 'DIESEL'.
- NUMBER OF MOWERS:** A numeric input field with a minus button, the value '10', and a plus button.
- TOTAL HOURS MOWED PER YEAR (PER MOWER):** A numeric input field with a minus button, the value '1000', and a plus button.
- PROPANE MOWER PURCHASE AMOUNT:** A slider control. The top label is '\$10,500 PER MOWER'. The slider is positioned at the midpoint. The bottom label is '\$10,500 PER MOWER'.

Section 2: SEE YOUR RESULTS

Click the tabs to view your costs

FUEL COSTS PER HOUR OF MOWING

Propane	Gasoline
\$20.40	\$36.40

FUEL COSTS PER

1 YEAR	3 YEARS	5 YEARS
\$61,200		\$109,200
Propane		Gasoline

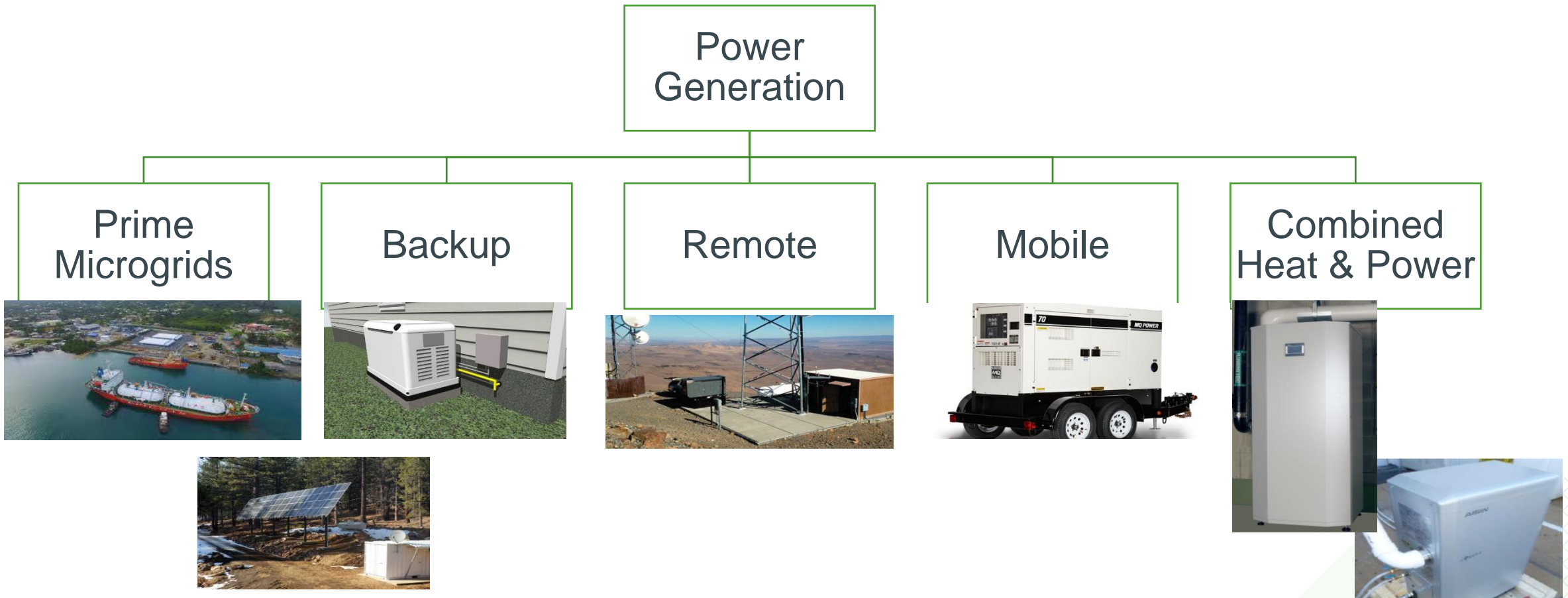


Off Road

Rental Equipment



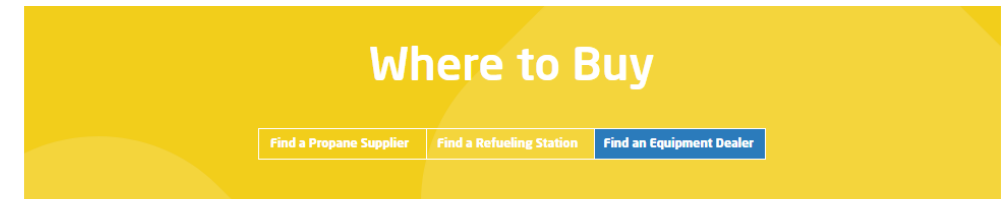
Power Generation



Need Help Finding an Equipment Dealer or Conversion Specialist?

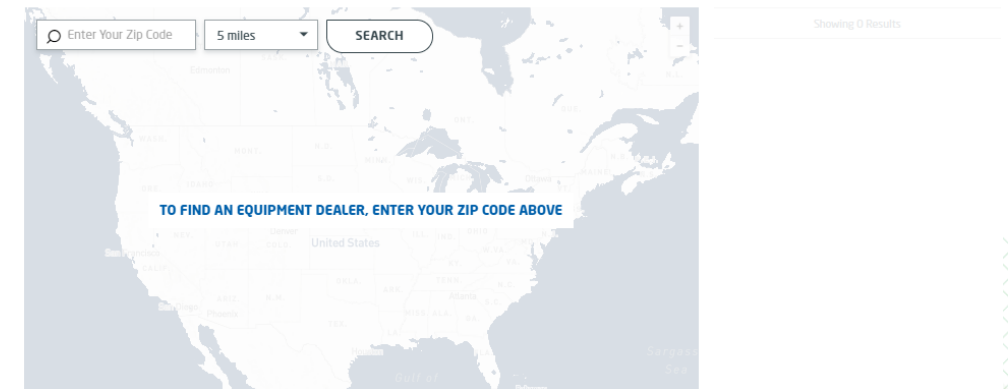
- The only locator of its kind, directing contractors who want to buy propane equipment to the dealers who sell it.

**Propane.com/Where-To-Buy/
Find-Equipment-Dealer**



Enter your zip code to find an equipment dealer

"Where can I find a dealer that carries propane equipment near me?" You're in the right spot. And propane is the right choice to lower your fuel and maintenance costs, and reduce emissions. Enter your zip code to find propane equipment dealers near you, then check the listing details or contact a dealer to learn more about their specific offerings.



Roger Hildreth

*Energy Development
Manager,*

ALCIVIA

Roger.hildreth@landmark.coop





Propane Auto Gas Virtual Event

JOHN KRETT

SCHOOL DISTRICT OF ARCADIA

About Me

- ▶ My name is John Krett
- ▶ Currently work for School District of Arcadia as Transportation Director and Bus Mechanic, serve on my local town board, am full time college student, operate a small beef farm, and most importantly am a family man.
- ▶ I am also a board member for the Wisconsin School Bus Association
- ▶ One of my favorite pastimes is spending time with my wife and children on our family farm
- ▶ My Clean Energy journey began in a somewhat unusual way
- ▶ I consider myself a Conservative Western Wisconsin resident. I do not believe that being a conservative should in any way mean a person doesn't care about the environment.

Going Green!

- ▶ Our school district's first LPG (Liquid Propane Gas) bus was purchased in 2013
- ▶ Initially, we needed to reduce costs while also reducing downtime for district, this is why we looked at the LPG buses
- ▶ The benefits then started adding up!



Comparisons

LPG

- ▶ Lower per mile fuel costs
- ▶ \$25-40 oil changes (materials)
- ▶ Cheaper automotive style parts
- ▶ Environmentally friendly
- ▶ Warm up and get to peak operation and emission status quicker
- ▶ Reduction in idle time
- ▶ No need for diesel exhaust fluid

Diesel

- ▶ Higher per mile fuel costs
- ▶ \$75-140 oil changes(materials)
- ▶ Expensive diesel parts
- ▶ Not as good for environment
- ▶ Take longer to warm up, need to be plugged in during cold weather
- ▶ Longer idle time
- ▶ Need for diesel exhaust fluid and complicated emissions systems

Example

- ▶ The 2007-2012 diesels in 2012 were getting 5.75-8 mpg at a cost of more than \$3 per gallon of fuel
- ▶ The LPG buses get 3.75-5.5 mpg at a cost of \$0.90-1.30 per gallon of fuel
- ▶ As an added bonus, with the LPG bus, the air is kept clean. We all breathe the air – if we can breathe *cleaner* air while saving money, it's a win-win!

Downtime

LPG Buses

- ▶ Buses at 100,000 miles have statistically zero downtime
- ▶ Downtime does occur, minimally, but for occasional repairs only
- ▶ No recurring LPG related downtimes have been noted



Diesel Buses

- ▶ Extreme downtime with buses at just 25,000 miles
- ▶ Some units less than 2 years old exhibited up to 70% downtime in 2012 and 2013.



Initial Investment

The initial increased price for LPG versus diesel units purchased has, on average, taken approximately one school year to recover those funds.

How is that done?

- ▶ Cheaper fuel
- ▶ Lower cost of service needs
- ▶ Nearly no repairs required
- ▶ Almost no downtime or incurred towing expenses
- ▶ Grant opportunities

Other Funding

- ▶ Additional funding has occurred from grants available
- ▶ Last year, the district brought in grant funds directly related to the use of LPG buses.
- ▶ Fuel tax incentives available at times and were not included in the grant total on the previous line.

Conclusion

I would implore anyone looking for a way to save money, have a better product, and do their part to help our environment to consider LPG fuel as a safe, clean, and efficient fuel option!

Questions?

Contact information:

John Krett

Arcadia School District Bus Garage number: 608-323-7082

Email: krettj@arcadia.k12.wi.us

Thank you!



LaPorte TransPorte

Transit System for



LA PORTE
I N D I A N A

Who Are We?

LaPorte

- ▶ Located between Chicago and South Bend
- ▶ Estimated current population 22,000



TransPorte

- ▶ 1 full time manager
- ▶ 1 full time mechanic
- ▶ 12 drivers / 3 are full time rest part time
- ▶ 2 dispatchers / 1 full time 1 part time
- ▶ 4 drivers crossed trained to dispatch
- ▶ 7 buses in fleet
- ▶ Sub-recipient of NIRPC

Then and Now

1973

- ▶ Started September 17, 1973
- ▶ Unleaded fueled buses
- ▶ Fixed Route
- ▶ Budget \$119,000

2021

- ▶ On demand - curb to curb
- ▶ Fleet is all propane
- ▶ Budget \$608,993
- ▶ Of that \$300,000 grant money
- ▶ Averaging 2,633 passengers / month

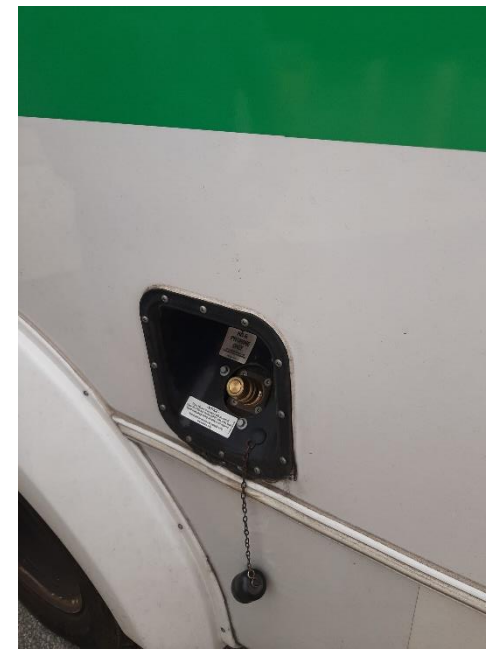
Propane

- ▶ Average 1,257 miles per bus / monthly
- ▶ 286 gallons per month per bus = 23 mpg
- ▶ Currently \$2.05 / gallon
- ▶ 1,000 gallon Tank is refilled once a week



Why Propane

- ▶ Better for environment
- ▶ Cost effective
- ▶ Less break downs
- ▶ Driver's like driving them
- ▶ “Feels like driving a car”
- ▶ “Couldn't tell a difference between unleaded and propane”



Our Buses

- Ford E450 Chassis
- Roush E450 LPG system installed
 - Holds 64 useable gallons
 - Add on Package runs around \$22,850
- Newer buses are 22'6" bumper to bumper
- All equipped with a wheelchair lifts
- Fully loaded - 12 ambulatory / 2 wheelchair



Beth A. West

Manager | TransPorte

CITY OF LA PORTE

102 L Street

La Porte, IN 46350

Office: 219-326-8274

Dispatch: 219-362-6565

Fax: 219-362-6325

bwest@cityoflaportein.gov



The background features abstract, overlapping geometric shapes in various shades of green, primarily on the left and right sides, creating a modern, eco-friendly aesthetic. The central area is white, providing a clean space for the text.

Go Green Go Riteway

Who We Are

- ▶ GoRiteway is a Transportation Company
- ▶ Our Vehicles Include:
 - ▶ School Bus
 - ▶ Airport Shuttles
 - ▶ Motorcoaches
 - ▶ Mini-Coaches
 - ▶ Sedans and SUVs

Some of Our Green Initiatives

- ▶ We have a Fuel Conservation Policy
- ▶ We have Self-Sustaining Hybrid Buses
- ▶ We have Propane Fueled Vans within our Airport Shuttle Vehicles
- ▶ We have Propane Fueled School Buses

GORiteway Propane Fleet



Airport Shuttle

- ▶ Prins Bi-Fuel System on 3.7L Engine
 - ▶ Gained Flexibility and Range
 - ▶ Items to Consider
 - ▶ EPA Cert
 - ▶ Self Install

Propane Project

- ▶ First we looked at our ROI and found that we could utilize a green technology and also, increase our bottom line
- ▶ We analyzed and decided to install our own propane re-fueling station with the following reasons in mind
 - ▶ Price of buying bulk propane
 - ▶ Ease of accessibility

Station Considerations

- ▶ Items to Consider When Building a Station
 - ▶ Site preparations/size
 - ▶ Rules and regulations
 - ▶ Training requirements
 - ▶ Maintenance factors

Infrastructure



Bumps in the Road

- ▶ Fuel Efficiency
- ▶ Parts availability
- ▶ Outside vehicle repair
 - ▶ Technician certification
 - ▶ Shop availability
- ▶ Fueling Sites

Positive Notes

- ▶ Minimal cold start issues
- ▶ Engines warm-up faster
- ▶ Lower fuel costs
(~50% vs Diesel ~ 33% vs gas)
- ▶ Potential Tax Incentives

Thank You

Rob Arroyo
Director of Fleet Maintenance
Go Riteway Transportation Group

rob.arroyo@goriteway.com

www.goriteway.com

Lorrie Lisek

*Executive Director,
Wisconsin Clean Cities*

&

Ryan Lisek

*Project Manager,
South Shore Clean Cities*



U. S. Department of Energy



Partnerships & Grant Acquisitions



Indiana Green Fleet Program

- South Shore Clean Cities manages the Indiana Green Fleet program for metropolitan planning organizations, including MACOG & NIRPC.
- **Goal of the program:** To improve the environmental performance of public, private and nonprofit vehicle fleets in Indiana.
- SSCC currently guides over **170 municipal, county, school & university member fleets** to help mitigate barriers associated with sustainable transportation adoption while creating policies supporting vehicle emission & petroleum use reductions.





Smart Fleet 2.0 Program



M2M I-94 Clean Fuel Corridor



Contact Your Local Clean Cities Today!



Ryan Lisek
South Shore Clean Cities
Program Manager
219-644-3690

rlisek@southshorecleancities.org



Lorrie Lisek
Wisconsin Clean Cities
Executive Director
414-221-4958

Lorrie.lisek@wicleancities.org

Questions?

Put your questions in the chat or questions box and we'll get to as many as we can!



South Shore Clean Cities Upcoming Event



SOUTH SHORE CLEAN CITIES **9th ANNUAL CLEAN AIR GOLF OUTING**

Tuesday, September 21, 2021

9:30 a.m. - 5 p.m. CDT

White Hawk Country Club
Crown Point, Indiana

Wisconsin Clean Cities Upcoming Event

THE FUTURE OF TRANSPORTATION DAY

The future is now



Wednesday, September 29, 2021

Wisconsin State Capitol First Floor Rotunda

Martin Luther King Jr. Blvd.

Thank You For Attending!

