

# Century Center Energy Savings Performance Contract

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Energy Savings Performance Contract

**Comprehensive**

**20% Savings**

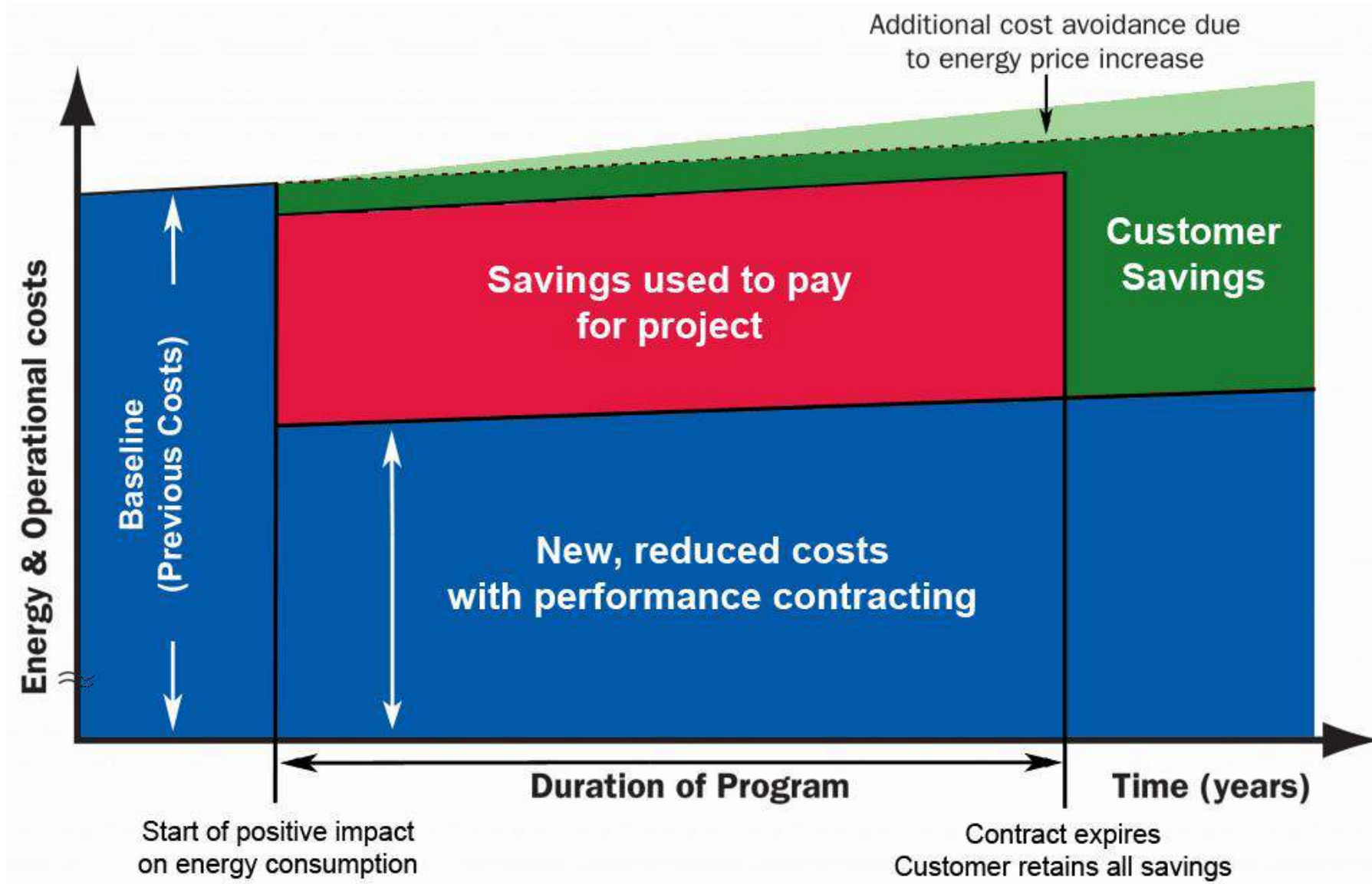
**Low up-front cost**

**Turnkey Solution**

# Energy Savings Performance Contract

- *Common measures:* Lighting, HVAC (including chillers and boilers), motors/pumps, controls, retrocommissioning.
- Renewable energy, energy storage
- Creative problem-solving
- Ideal for inefficient, high-maintenance, or fail-risk equipment
- Newer buildings can still have savings opportunities.



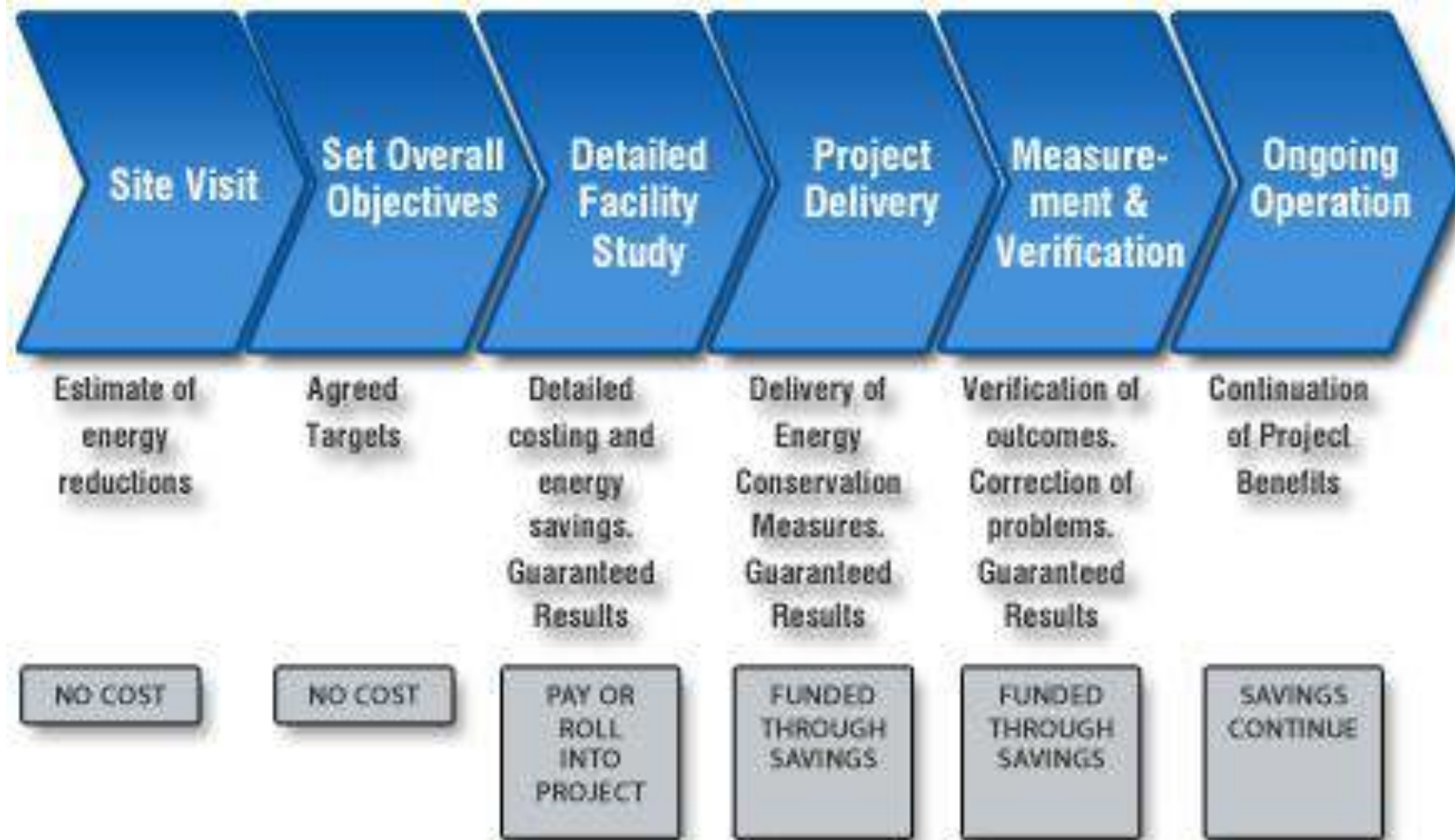


# Benefits of ESPC

- Typically fixed-price contracts.
- ESPCs can get tax benefits.
- Includes thorough building and utility bill assessment.
- ROI of high-cost repairs can be more affordable when packaged in a performance contract (requires some capital).
- Performance contracts last 10+ years – contractor guarantees equipment's performance and energy savings.
- Project costs spread over time (low-interest lease or bond) and some/all paid from guaranteed savings.



# Performance Contracting Process



# Century Center Project Scope

- Roof replacement
- Lighting & controls
- HVAC components & controls
- Ceiling tile (as part of lighting)
- Solar photovoltaic (24 kW)
- *Timeline: 18 months*



# Century Center Project Costs and Financing

- Project total: **\$4,926,784**
  - Paid from savings?
    - Energy savings
    - Maintenance savings
    - Avoided costs
- Financing sources
  - Capital improvement funds
  - Hotel-motel tax funds
  - Energy-specific bond





# Year 1 Project Results

Year One Actual Savings		
ECM	Guaranteed Energy Savings	Actual Energy Savings
ECM 1 - Roofing Replacement	\$1,645	\$1,694
ECM 2 - Lighting Replacement	\$20,805	\$23,724
ECM 3 - Lighting II - Upgrades	\$12,803	\$14,371
ECM 4 - HVAC System Upgrades	\$47,015	\$53,807
ECM 5 - HVAC Control System Upgrades	Included in ECM 4	\$0
ECM 6 - Ceiling Tile Replacement and Upgrades	\$0	\$0
ECM 7 - Install Solar PV	\$1,737	\$2,303
<b>Total Energy Savings</b>	<b>\$84,004</b>	<b>\$95,899</b>
Operational Savings	\$6,500	\$6,500
Capital Cost Avoidance Savings	\$362,936	\$362,936
<b>Total Savings</b>	<b>\$453,440</b>	<b>\$465,335</b>

Utility rebates:  
\$89,000

# Panel Discussion

