

transpo



**LEVERAGING PARTNERSHIPS FOR
FUNDING**

**DAVID CANGANY
GENERAL MANAGER & CEO**

Who We Are



- Fixed Route and Access Paratransit Service for the cities of South Bend & Mishawaka
 - 60 Vehicle Fleet
 - 19 CNG Vehicles
 - 2.1 Million Fixed Route Rides
 - 60,000 Paratransit Rides
- Annual Budget of \$11 Million
- 120 Employees
- Investment of over \$70 Million into the local economy through Federal & State Funding programs

Background



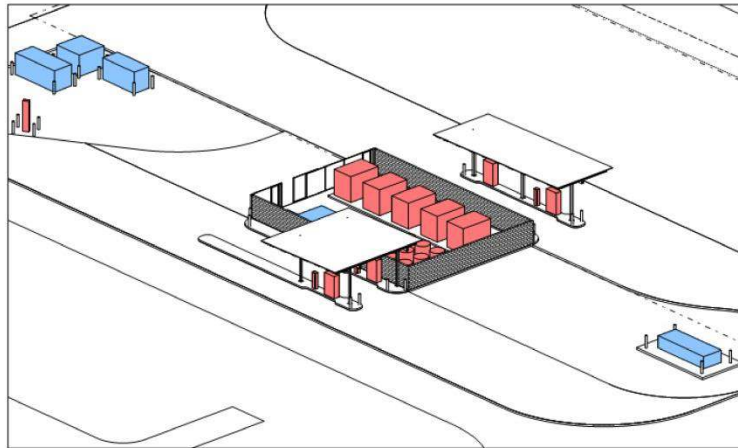
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- Opened first LEED Platinum Transit Facility in 2010
- Plan in place to acquire 10 new buses
- Commitment to Innovation & Sustainability with CNG technology
- Opportunity to reduce operating costs



Background



Rendering shows all equipment

- \$1.9 Million Grant from U.S. Department of Energy originally designated for solar panels
- Design process indicated additional \$3 Million needed for project completion

Leveraging Partnerships



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- Need to repurpose original \$1.9 DOE grant
- Strong relationships with Congressional Delegation



Leveraging Partnerships



- Michiana Area Councils of Governments (MACOG)
 - \$2.5 Million FTA grant



- South Shore Clean Cities / DieselWise Indiana
 - Partnership resulted in a \$500,000 grant



Leveraging Partnerships



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- City of South Bend
 - Aggressive plan to convert to CNG within five years
 - Fueling partnership
- Provided the local match of \$972,000 required for the DOE grant
- Transpo grant funds provided 75% of the project funds





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Grand Opening – March 2016

- Transpo & City of South Bend fuel daily
- Open to the Public / Retail Sales in the future



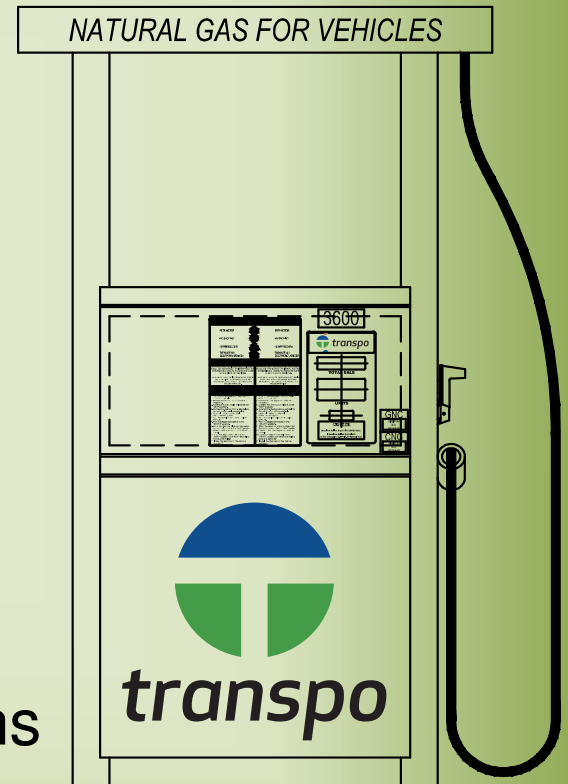
CNG Operation Today



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- \$1.30 per DGE
 - 20,000-28,000 DGE pumped monthly
 - 5 year maintenance agreement, paid based on usage.
- 2016 Usage (March – December)
 - City 40,107 DGE
 - Transpo 142,416 DGE
- June 2017 Usage
 - City 10,034 DGE, 687 transactions
 - Transpo 14,124 DGE, 366 transactions



What's Next?



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- Additional 3 buses in production
- Long term contract with New Flyer
- Exploring innovative opportunities
 - Battery electric buses
- Public sales
- Continued commitment to sustainability





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Thank You!

David Cangany
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