Green Business Workshop

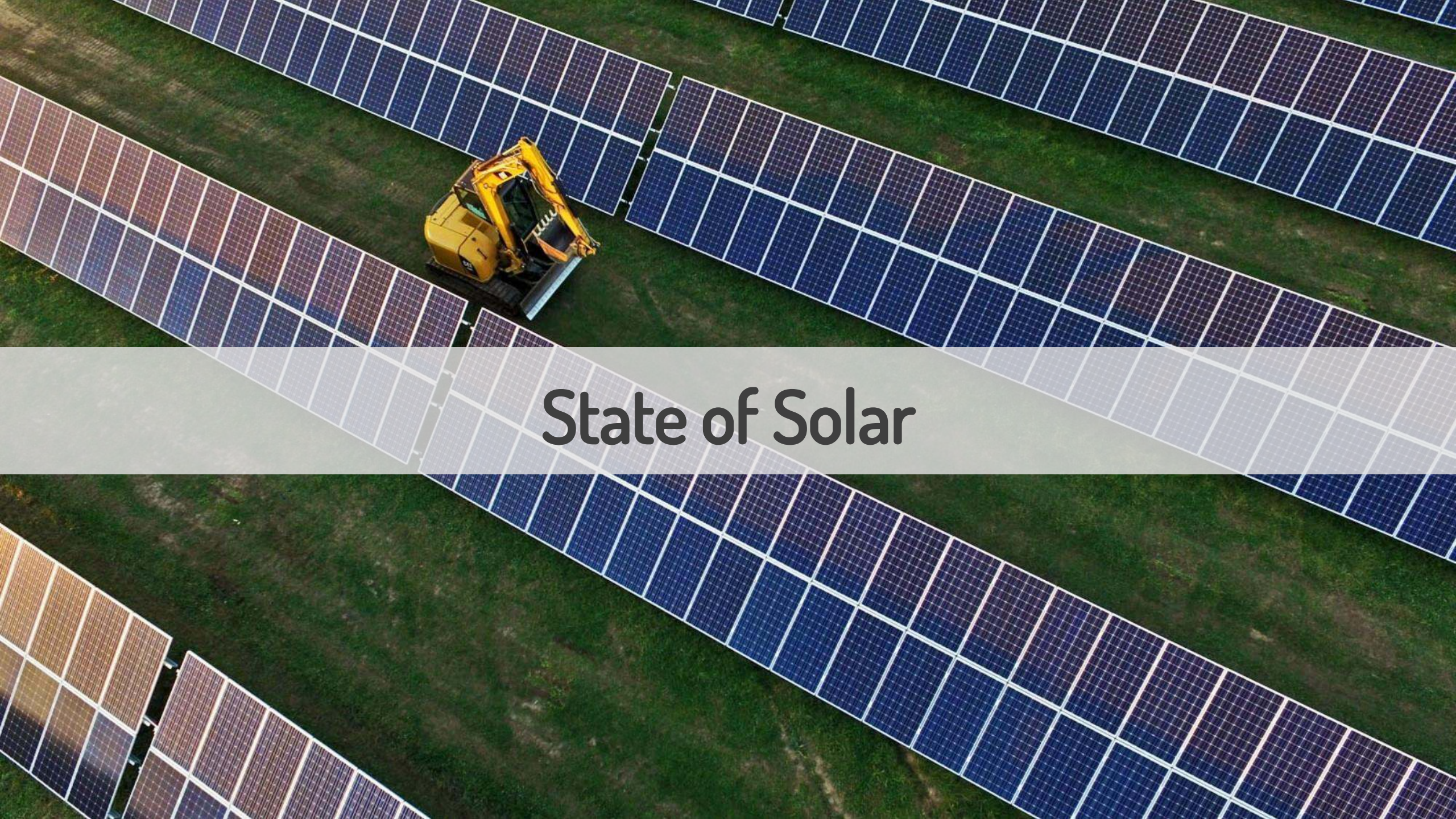
Forum Agenda

The State of Solar

Inovateus: Midwest Solar

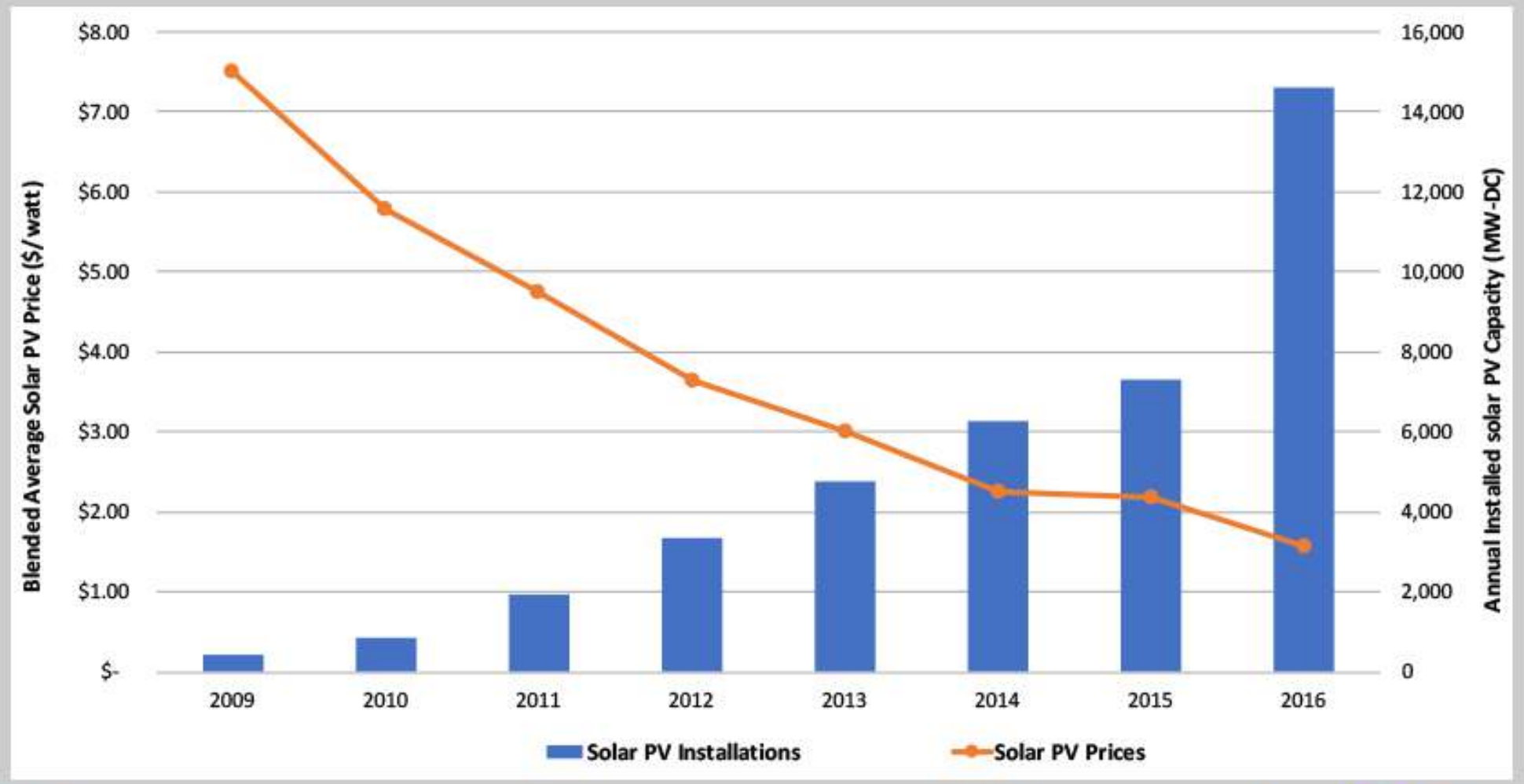
Indiana & Michigan Projects

Switching to Solar



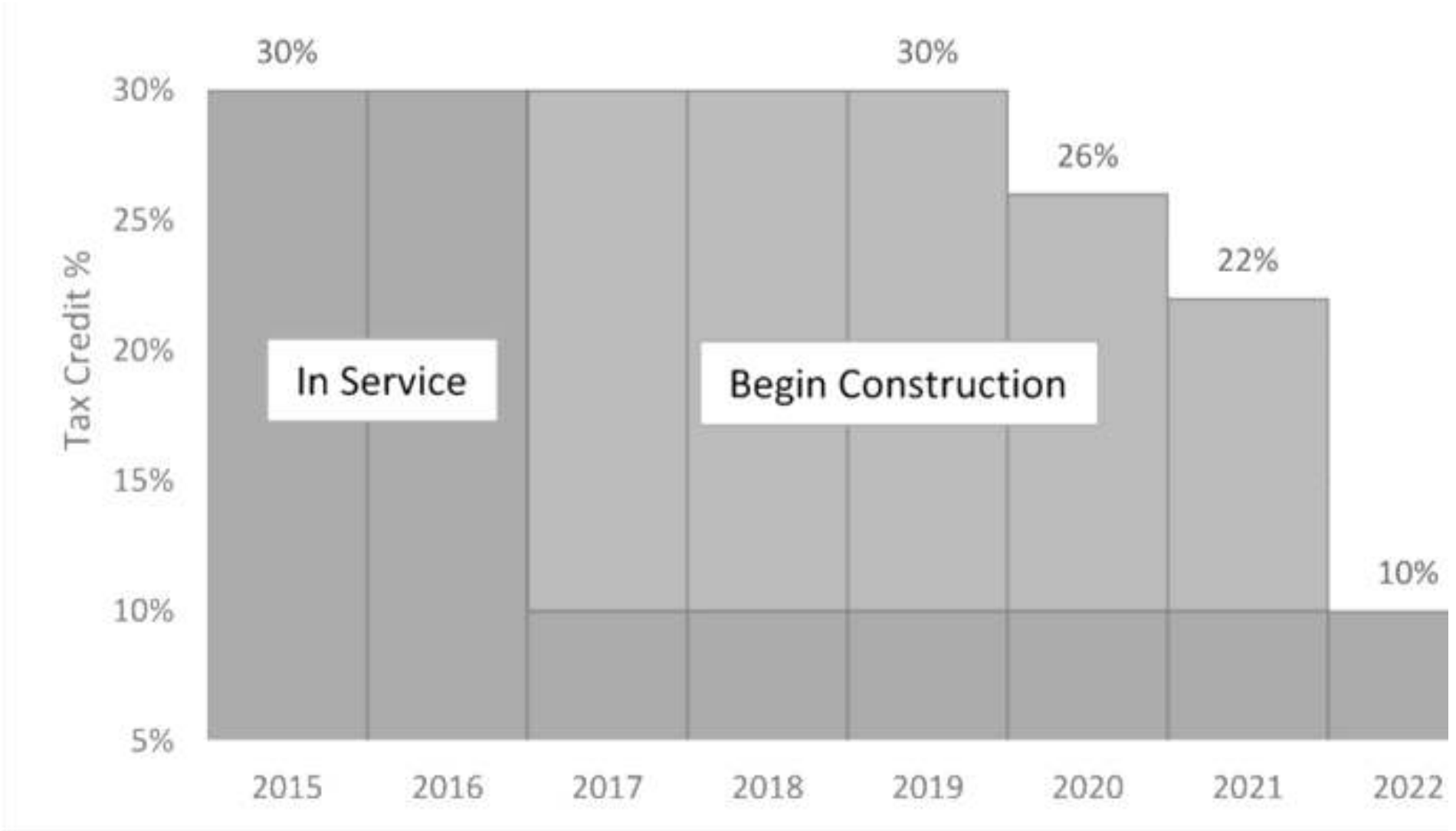
State of Solar

Falling Cost of Solar Generates Increased Demand



gtmresearch SEIA

Investment Tax Credit Reduced After 2019



Increasing Private Solar Procurement

63% of Fortune 100 companies set clean energy targets

Over 330 colleges have solar, with largest at 72 MW

30 Cities committed to 100% renewable energy

14.8 GW of solar installed last year, 97% increase from 2015

Germany has highest solar capacity, despite same latitude as Quebec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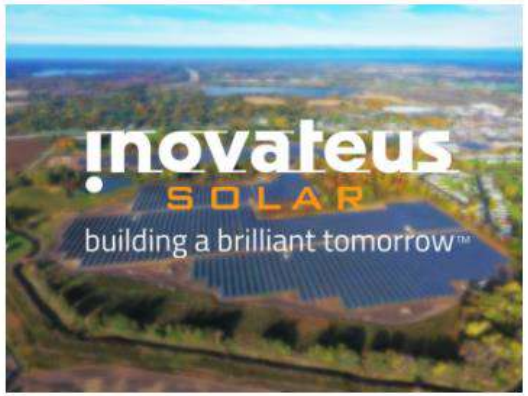
SOLAR

Inovateus is an experienced Midwest Solar EPC-Developer with over 300 MW installed throughout the US

Top 10 Developers 2017 – SolarPowerWorld


Founded in 2005 to develop solar solutions
for the Midwest's growing energy needs
Over 300MW of rooftop, carport, and
ground mount installations
Complete Scope from Engineering to Construction

Over a Decade of Experience In a Broad Range of Projects



Project Overviews

Project Profile: ND Kemore Solar

Gasoline Tanker Trucks	Barrels of Oil	Trees	Home Electricity/Year
723 trucks	25 barrels	1,142 trees	4 homes
Total amount of CO2 avoided is equal to this many gasoline tanker trucks.	Total amount of CO2 avoided is equal to this many barrels of oil consumed.	It would take this many mature trees one year to reduce the total CO2 avoided.	The total amount of energy generated is enough to provide electricity to this many houses for one year.

Client:	**University of Notre Dame**
Location:	**South Bend, IN**
Size:	**144 kW**
Contract:	**Build-Transfer**
Status:	**Complete, 2017**

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Project Profile: MSU SPARTAN

Client:	**Michigan State University**
Location:	**East Lansing, MI**
Size:	**13.5 MW**
Contract:	**PPA**
Status:	**Under Construction**

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Project Profile: Kokomo

Client:	**Duke Energy**
Location:	**Kokomo, IN**
Size:	**7 MW**
Contract:	**PPA**
Status:	**Completed, 2016**

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Project Profile: IKEA Perryville

Client:	**IKEA**
Location:	**St. Louis, MO**
Size:	**1.3 MW**
Contract:	**Build-Transfer**
Status:	**Complete, 2014**

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Project Profile: DTE ENERGY LAPEER

Client:	**DTE Energy**
Location:	**Lapeer, MI**
Size:	**57.5 MW**
Contract:	**Build-Transfer**
Status:	**Complete, 2017**

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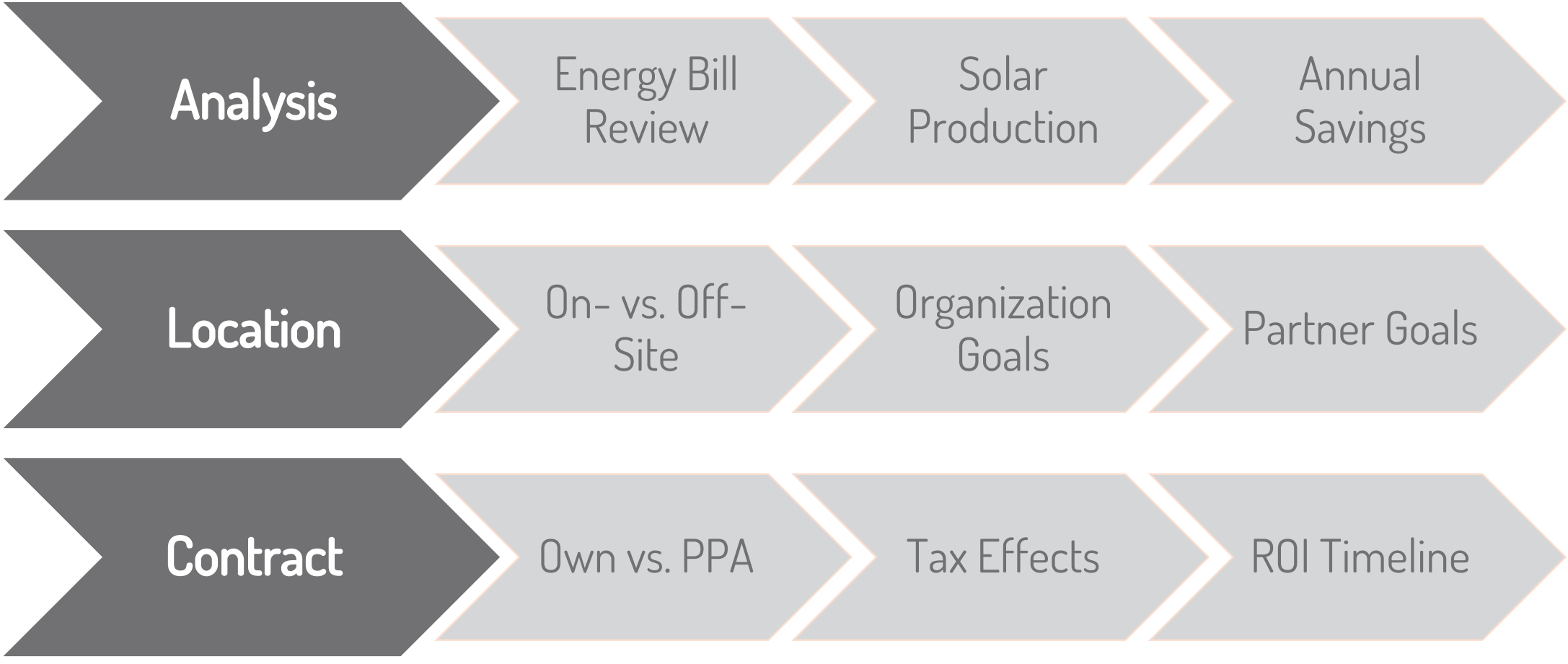
How To Switch to Solar

Deciding If Solar Is Right For You



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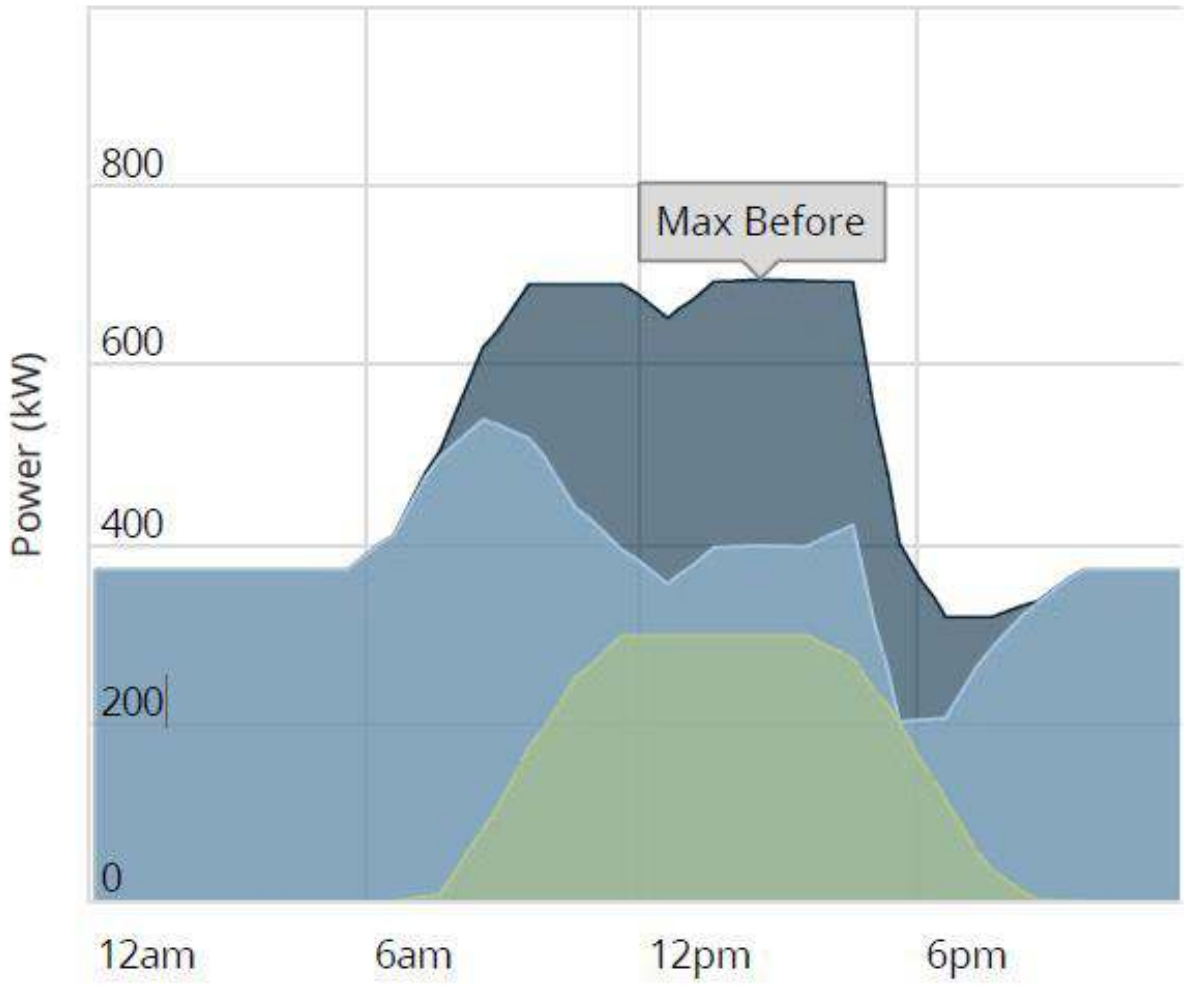
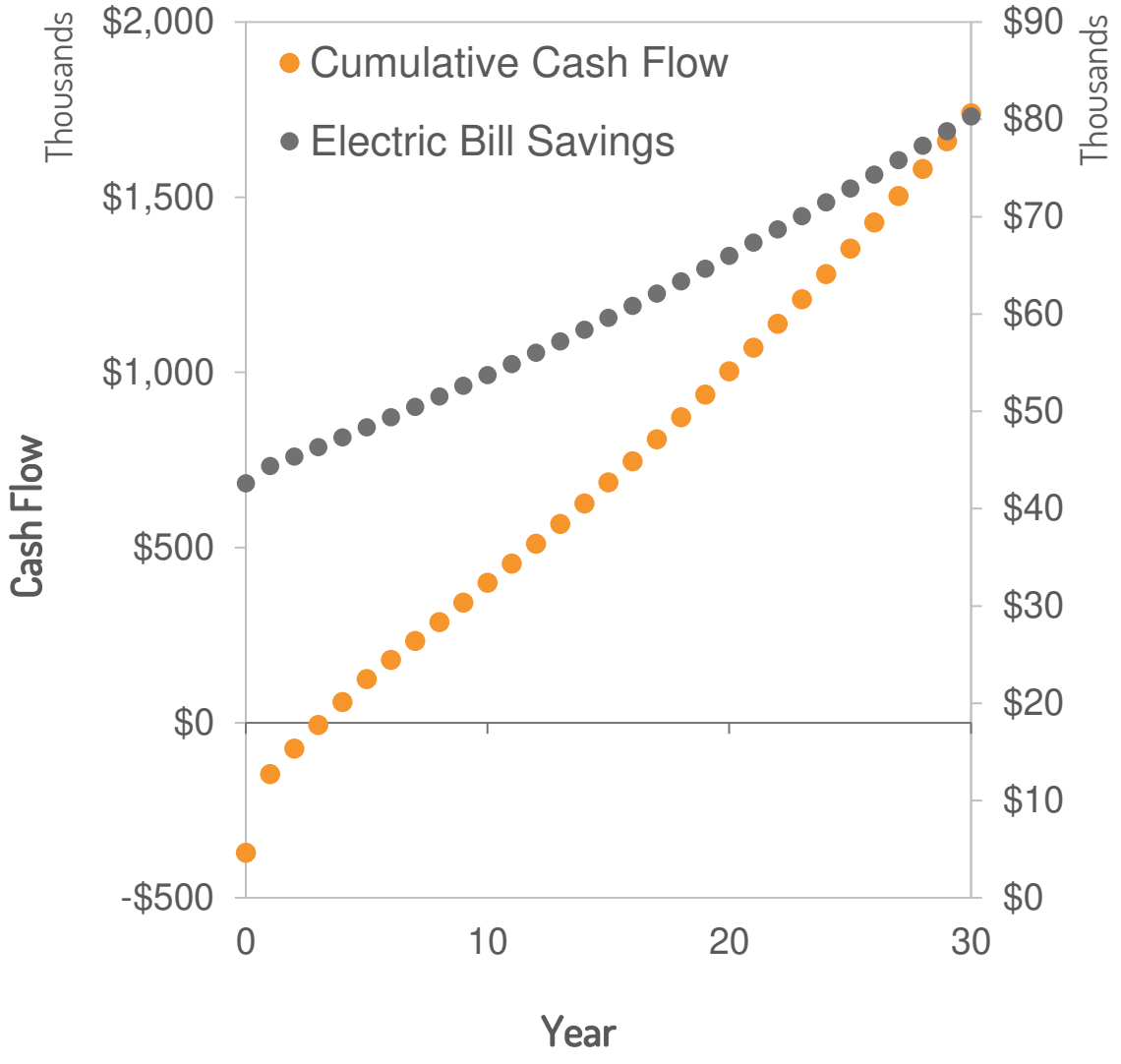
Energy Analysis: Indiana Case Study





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Location Tradeoffs

	Benefits	Limitations
	• Low Cost • Marketing Visibility • Simple O&M	• Land Required • Limits Land Use
	• Highest Visibility • Multi-Function • No Extra Land	• Increased Cost • Capacity Limited by Lot Size
	• On-site Consumption • Accessible • No Land Required	• Increased Cost • Capacity Limited by Roof Size

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