# Go Riteway The Case for Propane

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#### Who We Are

- Go Riteway is a Transportation Company
- Our Service Vehicles Include
  - School Buses
  - Airport Shuttles
  - Motorcoaches
  - Mini-Coaches
  - Sedans
  - Limousine

## Propane Project

- First we looked at our ROI and found that we could utilize a green technology and also, increase our bottom line
- We then decided that it would be best to install our own propane re-fueling station with the following reasons in mind
  - Locations currently available
  - Price of buying bulk propane
  - Ease of accessibility

#### **Station Considerations**

- Items to Consider When Building a Station
  - Site preparations/size
  - Rules and regulations
  - Training requirements
    - In-House instructor to train on OSHA rules and regulations along with MSDS
    - Refresher training on propane procedures will be done on a quarterly basis
  - Maintenance factors
  - Record keeping

## Vehicle Implementation

- We Implemented Propane Within our Airport Shuttle Division Where we Analyzed
  - Fuel Economy
    - Fuel mileage dropped between 15-20% (13,000,000 miles)
  - Repairs and Maintenance
    - Oil change intervals
    - Increased cost of maintenance?
  - Ease of Use
    - Employees
    - Management
  - Cost of Fuel
    - 33% Less than gasoline

## Airport Shuttle Relaunched

- We Implemented a Bi-fuel System into our Airport Shuttle Fleet
  - Gained flexibility and range
  - Maintained propane usage levels
- Items to Consider with Systems
  - EPA certification
  - Trust but verify
  - Self install

## School Bus Implementation

- Initial Analysis
  - Cost of Diesel vs. Propane Unit
  - Estimated Fuel Economy Drop-Off
    - 30% from Diesel
  - Differences in Maintenance
    - DEF
    - Oil and Filter
    - Other Unknown Items

#### Other Considerations

- Other items to consider with vehicle implementation
  - Range issues
  - Supply chain for parts
  - Certified dealers for outsourced repairs
  - Shop configuration for in-house repairs
  - Driver behavior
  - Education of your customer
  - Application fit

### Thank You

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